



**Ghana Re**

**GHANA REINSURANCE COMPANY  
LIMITED**

**2016**

**ANNUAL REPORT  
& FINANCIAL STATEMENTS**





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LIMITED**

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## **CORPORATE MISSION**

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To be the reinsurer of choice in Ghana and chosen markets in Africa through innovative and capacity building applications combined with commitment to customer satisfaction and Corporate profitability



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# CORPORATE INFORMATION

## BOARD OF DIRECTORS

George Otoo - Chairman (*Appointed: 24/08/2017*)  
Nana Ansah Sasraku II - Chairman (*Resigned: 07/01/2017*)  
George Y. Mensah - Managing Director (*Appointed: 24/08/2017*)  
Abiba Zakariah - Managing Director (*Resigned: 24/08/2017*)  
Seth Nyamadi - Deputy Managing Director, Fin. & Admin (*Retired: 25/05/2017*)  
Marian Mensah - Member  
Franklin Hayford - Member (*Appointed: 24/08/2017*)  
Francis Sapara-Grant - Member (*Appointed: 24/08/2017*)  
Jennifer Owusu - Member (*Appointed: 24/08/2017*)  
Wilson Tei - Member (*Resigned: 07/01/2017*)  
Mohammed Yakubu - Member (*Resigned: 07/01/2017*)

## SECRETARY/SOLICITOR

| Jessica Allotey (Mrs)

## COMPANY'S REGISTERED NUMBER

| CS00662013

## REGISTERED OFFICE

| Plot 24, Sudan Road, Ridge, Accra  
P. O. Box AN7509, Accra-North Ghana

## AUDITOR

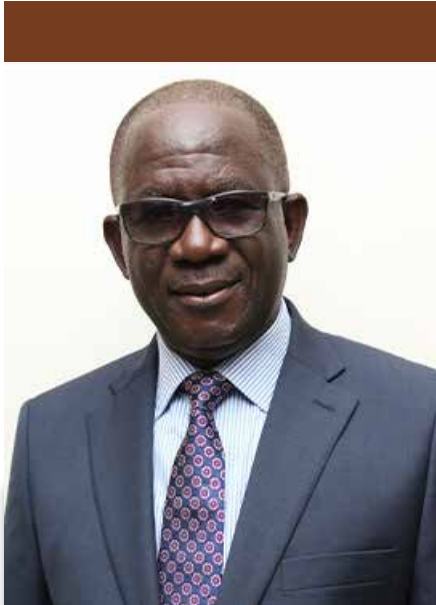
| KPMG  
Chartered Accountants  
13 Yiyiwa Drive, Abelenkpe  
P. O. Box 242, Accra, Ghana

## BANKERS

| Agricultural Development Bank Limited  
Barclays Bank Ghana Limited  
Ecobank Ghana Limited  
Fidelity Bank Ghana Limited  
GCB Bank Limited  
Ghana International Bank Plc London  
Standard Chartered Bank Ghana Limited  
Universal Merchant Bank Ghana Limited



## PROFILE OF DIRECTORS



**George Otoo**  
Chairman

**George Otoo** is a Chartered Insurance Practitioner with over 30 years experience in the insurance industry. He entered the insurance industry in 1981 when he was appointed as Technical Trainee at Enterprise Insurance Co. Ltd. He held various positions in the company until he was appointed General Manager in charge of Operations in 1998. A year later, the board appointed him Managing Director whereupon he assumed full control of the management of the Company.

Upon assumption, George Otoo re-engineered the Company by computerising and networking all operations across the country. He introduced a highly successful novel workflow process known as Workgroup Concept, whereby workflow processes were based on the type of client rather than the type of product sold to the client.

He spearheaded the founding of Enterprise Life Assurance Company (ELAC) in 2001 in partnership with African Life Assurance of South Africa (later bought by Sanlam) and the IFC of the World Bank. ELAC today is the biggest life assurance company in Ghana by both premium and assets.

In 2010 he created a holding company structure at Enterprise with the aim of identifying and creating subsidiaries to provide services across the spectrum i.e. from cradle to grave. Enterprise Group was listed in 2010 to replace Enterprise Insurance on the Ghana Stock Exchange. Enterprise Group to date has the following subsidiaries:

1. Enterprise Insurance (General Insurance)
2. Enterprise Life (Life Insurance)
3. Enterprise Properties (Real Estate)
4. Enterprise Trustees (Pension Administration)
5. Transitions (Funeral Services)

He became the Group's first CEO in 2010.

George Otoo retired from Enterprise in 2014 after 33 years service to the company with market capitalisation of US \$130 million from US \$1.5 million when he took over at Enterprise Insurance.

He Chartered in 1989 as an Associate of the Chartered Insurance Institute of U.K. Prior to that he obtained a Diploma in Insurance with Distinction from the West African Insurance Institute (WAI) then based in Liberia.

George Otoo also holds an MBA in Insurance Management from the University of Nottingham Business School, U.K.

Directorships he has held to date are as follows:

1. Mainstream Re – 1999 to 2017 (Resigned)
2. TIGO Ghana Advisory Board – 2013 to 2015
3. Databank EPACK Investment – 1999 to date
4. Enterprise Group – 2010 to date
5. Enterprise Properties – 2011 to date

## PROFILE OF DIRECTORS



**George Y. Mensah**  
Managing Director

**Mr. George Yaw Mensah** started his professional career in 1993 with Merrill Lynch Asset Management (MLAM) as a Financial Accountant in Princeton, NJ USA. He later joined Prudential Financial in Newark, NJ as Senior Analyst within the Investment Management Research team where he was responsible for ensuring that the firm's portfolio managers have the ability to achieve superior returns in both up or down markets.

Mr. Mensah is a product of New York University (Stern Business School) where he earned an MBA in Finance. He also holds a BSc in Accounting and a minor in French from Montclair State University in New Jersey.

In 2002, he relocated to Ghana to join SIC Insurance Company as the Head of Investments and became the Executive Director of SIC Financial Services, a wholly owned subsidiary of the insurance company in 2006.

Mr. George Yaw Mensah joined African Reinsurance Corporation on April 1, 2010 as Assistant Director in charge of Treasury and Investment, a position he held until his appointment as Managing Director of Ghana Reinsurance Company Ltd. on September 1, 2017.

Mr. Mensah has served on several Boards including Ghana Stock Exchange as a Council Member. Other Board representations include: NTHC Financial Services, Afram Publications Limited and Starwin Products Limited, a pharmaceutical company in Ghana.



**Marian Mensah**  
Member

**Ms. Marian Mensah** is a successful financial economist with over a decade's cognate experience. She had her bachelor's degree in Economics and Psychology from University of Ghana, Legon (2000). Additionally, she holds an MA in Economics and Finance from University of Leeds, UK (2003). Also, Marian earned Advanced Securities Certification from Ghana Stock Exchange in 2001. Over the past ten (10) years, Marian has attended several career enhancing courses both locally and abroad. In 2012, she attended a course on Financial Sector Issues and Analysis in Washington D.C and also a course on Macro-Fiscal Modeling and Analysis in Vienna, Austria. Prior to that, she was in IMF institute in Washington D.C. USA for a course on Finance for Macroeconomists. Locally, in 2010 she attended IMF/Bank of Ghana joint course on Applied Inflation Targeting and other IMF organised courses.

Ms. Marian Mensah is currently the head of Capital Market Unit, Financial Sector Division of the Ministry of Finance. She is the principal economics officer responsible for: providing advice, formulating and coordinating policies and strategies for the development of the capital market industry. Marian has also worked with Ministry of Manpower Youth and Employment, as an Economics Planning and Evaluation Officer with the Policy Planning Monitoring and Evaluation Division. Prior to that, she worked as a Senior Economics Officer with the Policy Analysis and Research Division of the Ministry of Finance and Economic Planning.

## PROFILE OF DIRECTORS



**Franklin Hayford**  
Member

**Mr. Franklin Hayford** was appointed as a Director in August 2017. His areas of expertise include Financial Strategy Development, and he has extensive professional experience and significant executive leadership accomplishments in business.

Franklin is a member of the Board of Directors of a number of high profile organizations including Trust Bank Ltd., The Gambia, Bayba Financial Services Ltd., The Gambia, Insurance Company of Africa (Liberia), and the International Bank of Liberia Ltd. He has over the years displayed clearly his unique brand of executive boardroom relationships which is indispensable in influencing key decision-makers at the highest levels within the organisations where he is a member of the Board.

He is currently the Executive Director of Databank Financial Services Ltd. in charge of coordinating day to day operations of the Databank Group, with responsibilities for its strategic business units.

He holds a BSc degree in Management Sciences from the University of Manchester, UK and has over 25 years rich experience in the field of Manufacturing and Financial Services.



**Francis Sapara-Grant**  
Member

**DR. FRANCIS SAPARA-GRANT** is an economist with over twenty-two years' experience in pension scheme administration. He is currently the Chief Executive Officer of GLICO Pensions Trustee Company – one of the leading corporate trustees that has been licensed to administer pension schemes in Ghana. He is also a trustee and Technical Consultant for the Cocoa Abrabopa Pension Scheme, which is a pension scheme designed purposely for an association of over 20,000 cocoa farmers in Ghana.

Prior to his appointment as the Chief Executive Officer of GLICO Pensions, Dr. Sapara-Grant was the Managing Director of SSNIT Informal Sector Fund (SISF), a subsidiary company of the Social Security and National Insurance Trust (SSNIT) and was responsible for establishing the first national pension scheme for workers in the informal sector of Ghana.

Dr. Sapara-Grant holds a Masters' degree in Economics/Statistics from the Odessa Institute of National Economy, Odessa, Ukraine and a PhD in Economics from the St. Petersburg State Engineering Economic University in Russia. He is also a product of Accra Academy where he obtained his secondary education.

Among his other experiences, Dr. Sapara-Grant was a Supervising Board Member of Procredit Savings and Loans (Ghana) Limited – a member of the Procredit Group, which is an international banking group with presence in 21 countries. He was a member of the implementation Sub-Committee on the Informal Sector of the Presidential Commission on Pensions that designed the three-tier pension scheme for Ghana. He is

## PROFILE OF DIRECTORS

currently a member of the Informal Sector Working Group which has the responsibility for advising the National Pensions Regulatory Authority of Ghana on the extension of pension coverage to the workforce in the Informal Sector of the economy.



**Jennifer Owusu**  
Member

**Mrs. Jennifer Owusu** is a lawyer with over 20 years' experience in legal practice.

Jennifer has broad experience in corporate and commercial law, mining and energy, property and regulatory compliance. She is currently the Managing Consultant at Lexcel Consulting Ltd.

Jennifer obtained an LL.B Degree in 1993 from the University of Ghana where she was adjudged the best student in the final LL.B examination and was the proud recipient of two academic awards from the Ghana School of Law when she was called to the Ghana Bar in 1995. She holds a Master's Degree in Public Administration (MPA) from the Ghana Institute of Management and Public Administration (GIMPA) 2010.

Upon her call to the Bar, she joined the offices of Sey and Bossman where she garnered a wealth of experience in privatisation, regulation drafting and in the area of mining and energy, after which she worked with JEO Lawconsult, a legal consulting firm.

In 2010, Jennifer acted as Counsel/Researcher to the Constitution Review Commission (CRC) of Ghana, and worked with a team that successfully organised fifty- eight National Mini Consultations for the CRC.

In 2011, driven by her passion to promote research and to make a difference in the lives of the vulnerable, Jennifer founded the Centre for Legal Advocacy Research Education and Training (CLARiT) an NGO which promotes, among other things, cutting - edge research, awareness training and law and policy development.

Jennifer is a member of the Ghana Bar Association and is also a member of the Board of JCS Investments Ltd.

## FINANCIAL HIGHLIGHTS (FIVE YEAR SUMMARY)

### General Business

	2016 Gh¢	2015 Gh¢	2014 Gh¢	2013 Gh¢	2012 Gh¢
Gross Premium Income	130,605,834	114,382,731	95,948,050	68,514,726	63,241,427
Net Premium Written	116,190,128	95,216,640	86,191,294	61,658,941	58,020,877
UnderWriting Profit /Loss	2,903,513	(29,106,494)	(14,898,183)	(18,339,967)	821,216
Investment Income	30,891,142	32,378,985	31,531,282	35,673,552	14,394,794
Management Expenses	31,929,908	24,515,391	33,900,837	30,569,751	17,886,573
Shareholders Fund	232,512,063	217,703,557	210,089,139	172,462,616	115,198,625
Management Expenses To gross premium ratio	24%	21%	35%	45%	28%
Earnings Per share	0.47	0.38	0.75	0.63	0.28

### Life Business

	2016 Gh¢	2015 Gh¢	2014 Gh¢	2013 Gh¢	2012 Gh¢
Gross Premium Income	11,794,982	11,170,107	8,446,151	6,274,413	4,580,384
Net Premium Written	8,634,259	8,248,536	6,020,762	4,402,348	4,384,382
UnderWriting Profit /(Loss)	(2,274,991)	3,213,877	2,242,184	(3,384,433)	5,237,912
Investment Income	7,989,555	5,897,815	3,243,770	2,097,769	935,960
Management Expenses	1,061,610	1,094,192	1,263,060	1,099,244	708,236
Life Fund	12,498,827	8,160,221	7,795,069	7,107,876	2,859,537
Management Expenses To gross premium ratio	9%	10%	15%	18%	15%



# CHAIRMAN'S STATEMENT

On behalf of the Board of Directors, I welcome you to the 14th Annual General Meeting. I am pleased to present to you the Annual Report including the Financial Statements of Ghana Reinsurance Company Limited (Ghana Re) for the year ended 31st December, 2016.



Dear Shareholder, year 2016 was a year of intense competition in the midst of economic challenges for most African countries. Notwithstanding that, your company continued to grow in both the top line and bottom line.

## The Global Economy

Global growth for year 2016 was a modest 3.1%, a slight variation from the baseline projection of 3.2%, largely as a result of the United Kingdom's decision to leave the European Union (Brexit) and weaker-than-expected growth in the United States.

## Africa

According to A.M. Best (Global Insurance Credit Ratings and Information Services), despite strong average overall GDP growth for the continent, many insurance markets in Africa are small by international standards with Insurance penetration, being less than 1%.

Growth momentum in sub-Saharan Africa remains fragile, with regional growth dipping to 1.4% in the year 2016. A modest recovery in growth of about 2.6% is expected in 2017, but this falls short of past trends. A.M. Best believes there are significant opportunities for direct insurers and reinsurers in key markets in Africa, particularly in fast-developing sub-Saharan markets such as Kenya, Nigeria and Ghana.

## Ghana

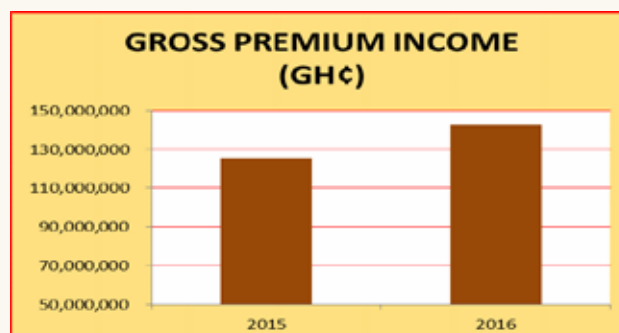
Conscious efforts are being made to improve insurance penetration through the encouragement and development of Micro-insurance as well as the enforcement of compulsory insurances like the fire insurance for commercial buildings.

The Insurance Awareness Coordinators Group (IACG), formed in May 2015 by the NIC, to undertake a nationwide educational campaign to sensitize Ghanaians on the importance of insurance has started work in earnest.

In line with the implementation of its Risk Based Supervision regime, during the year under review, the regulator inspected a number of companies to enable it determine their risk ratings, all in an effort to boost the performance of the industry.

## 2016 Business Performance

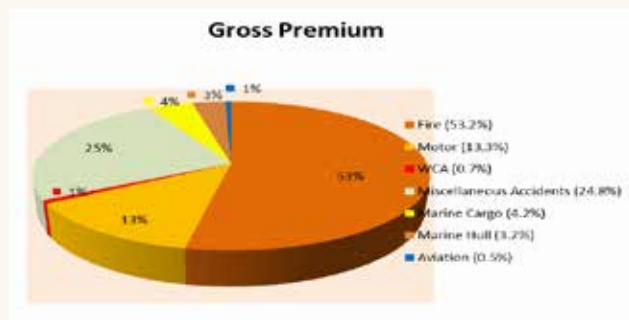
Ghana Re's composite gross premium income grew by 13.42% from GH¢125.55 million in 2015 to GH¢142.40 million in 2016. The general business grew by 14.19% while the life business increased by 5.55%.



# CHAIRMAN'S STATEMENT

## Premium

General business gross premium income recorded in 2016 was GH¢130.61 million as compared to GH¢114.38 million in 2015. Fire, as a line of business, continues to be the leader contributing GH¢69.44 million representing 53.2% of the General Business premium income. This was followed by "Miscellaneous Accident" which produced GH¢32.37 million representing 24.8%. "Motor" follows suit with a premium income of GH¢17.36 million representing 13.3%.



Life business gross premium increased from GH¢11.17 million in 2015 to GH¢11.79 million in 2016, a marginal percentage increase of 5.5%.

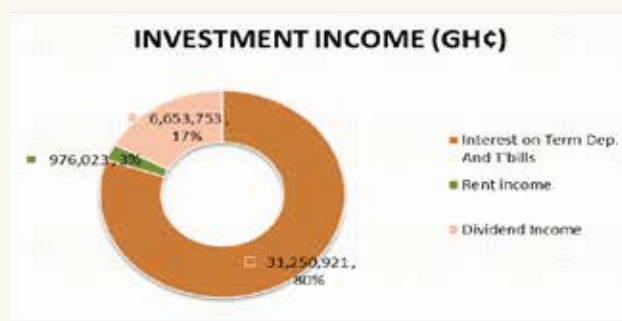
Commission paid increased from GH¢35.31 million in 2015 to GH¢38.30 million in 2016. However, commission ratio reduced from 28.12% in 2015 to 26.90% in 2016.

Claims incurred recorded in the year under review reduced from GH¢61.08 million in 2015 to GH¢50.41 million in 2016 with claims ratio decreasing from 59.04% in 2015 to 40.39% in 2016. With the company's bottom line in mind, more prudent and selective underwriting procedures were adopted after the June 3, 2015 flood disaster.

Management expenses on the other hand increased from GH¢25.61 million in 2015 to GH¢32.99 million in 2016 resulting in management expense ratio of 23.17% in 2016 as against 20.40% in 2015. The increase in management expenses was mainly due to bad debt written off.

## Investment

Total investment represents 73.16% of total assets of GH¢405.94 million in 2016 compared to 70.58% of 2015 total assets figure of GH¢382.89 million. The investment portfolio comprising mainly money backed instruments yielded an average of 13.09% in 2016 as against 14.16% in 2015.



## Profit

Over all, the Company's profit before tax for 2016 was GH¢48.08 million compared with GH¢31.78 million in 2015 representing a percentage increase of 51.29%. Profit after tax was GH¢29.33 million compared to GH¢27.97 million in 2015, indicating a return on equity of 11.36% compared to 11.76% in 2015.

## Shareholder's Equity

Ghana Re's shareholders' equity grew by 8.63% from GH¢237.81 million in 2015 to GH¢258.34 million. Total assets to total liabilities ratio was 2.75 in 2016 as compared to 2.64 in 2015.

## Dividend

Based on the company's performance, the Board of Directors proposes a dividend of GH¢6 million for the shareholder.

## Transfer to Stated Capital

As part of the conscious effort to increase the Company's Stated Capital to enable it meet external capital adequacy and regulatory requirements; provide working capital; participate in other profitable markets in key African regional zones; write emerging and large risks such as Oil & Gas and possibly enhance the company's international risk/credit rating the Board also recommended for the transfer an amount

## CHAIRMAN'S STATEMENT

of GH¢15million from Retained Earnings to Stated capital to increase the latter to GH¢85million.

### Corporate Social Responsibility

As in previous years, in 2016, the company supported activities of various educational and health institutions in Ghana. We will continue to play our part in upholding our responsibilities towards positive stakeholder development.

### Outlook for 2017

Ghana Re is determined to remain as a thoroughbred and stay ahead of competition in the coming year. The company will continue its expansion drive and re-strategize to increase its market share on the African market. A re-capitalization exercise, approved by you, our cherished shareholder, is expected to serve as an impetus to retain more business and to underwrite larger risk such as oil and gas business and other emerging risk.

Our Kenya office has been granted approval by the insurance regulator to convert into a subsidiary company to take advantage of ensuing opportunities in Kenya and other East African markets.

Dear shareholder, your company intends to leverage on the recently introduced local content law within the *Conference Interafricaine Des Marches D'assurances* (CIMA) zone to expand its operations within the

francophone region using Cameroon as a hub.

Strategically, your company will enter into healthy partnership with other industry players to provide training and support services for the industry.

The highly skilled professional staff will be offered job-enhancing training programmes to boost performance.

### Appreciation

On behalf of the Board, I wish to express my deep appreciation to our shareholder and business partners for their confidence and continued interest in our business. We also thank the former Board members, under the chairmanship of Nana Ansah Sasraku III, for their dedication and commitment. We further commend management and staff for their hard work during the year under review.

To all stakeholders, the Board assures you of its commitment to sustain the company's profitability and remain a market leader in the face of increasing competition.

Thank you.

**George Otoo**  
Chairman



# REPORT OF THE DIRECTORS

## TO THE MEMBERS OF GHANA REINSURANCE COMPANY LIMITED

The Directors present their report and the financial statements of the company for the year ended 31 December 2016.

### DIRECTORS' RESPONSIBILITY STATEMENT

The directors are responsible for the preparation of financial statements that give a true and fair view of Ghana Reinsurance Company Limited, comprising the statement of financial position at 31 December 2016, and the statements of profit or loss and other comprehensive income, changes in equity and cash flows for the year then ended, and the notes to the financial statements which include a summary of significant accounting policies and other explanatory notes, in accordance with International Financial Reporting Standards, the Insurance Act, 2006 (Act 724) and in the manner required by the Companies Act, 1963 (Act 179). In addition, the directors are responsible for the preparation of the directors' report.

The directors are also responsible for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error, and for maintaining adequate accounting records and an effective system of risk management.

The directors have made an assessment of the ability of the company to continue as a going concern and have no reason to believe that the business will not be a going concern in the year ahead.

The auditor is responsible for reporting on whether the financial statements give a true and fair view in accordance with the applicable financial reporting framework.

### BUSINESS REVIEW

The results for the year are as set out in the attached financials, highlights of which are as follows:

	<b>2016</b>	<b>2015</b>
	<b>GH¢</b>	<b>GH¢</b>
Profit for the year ended before taxation was	<b>47,068,339</b>	32,465,969
from which is charged taxation of		
giving a profit for the year after taxation of	<b>(18,750,353)</b>	(3,808,998)
	<b>28,317,986</b>	28,656,971
Share of (Loss)/Profit from Associated Companies	<b>1,014,373</b>	(687,920)
out of which is transferred to contingency reserve in		
accordance with the Insurance Act 2006 (Act 724) an amount of	<b>(10,745,957)</b>	(8,678,732)
resulting in a balance of	<b>18,586,402</b>	19,290,319
Transfer to Stated Capital	<b>(34,000,000)</b>	-
Dividend	<b>(4,000,000)</b>	(5,600,000)
	<b>(19,413,598)</b>	13,690,319
which when added to balance brought forward on		
the retained earnings account of	<b>75,196,349</b>	61,506,030
leaves a balance to be carried forward on the retained		
earnings account of	<b>55,782,751</b>	75,196,349

# REPORT OF THE DIRECTORS

## TO THE MEMBERS OF GHANA REINSURANCE COMPANY LIMITED

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### NATURE OF BUSINESS

The principal activities of the company are to undertake the business of reinsurance and any other businesses incidental thereto.

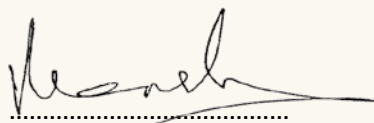
There was no change in the principal activities of the company during the year.

### AUDITOR

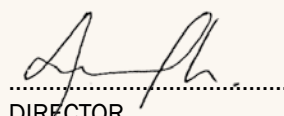
Pursuant to section 134 (5) of the Companies Act 1963 (Act 179), the auditor Messrs KPMG will continue in office.

### APPROVAL OF FINANCIAL STATEMENTS

The financial statements were approved by the board of directors on September 26, 2017 and signed on their behalf by;



.....  
DIRECTOR



.....  
DIRECTOR



## INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF GHANA REINSURANCE COMPANY LIMITED

### Report on the Audit of the Financial Statements

#### *Opinion*

We have audited the financial statements of Ghana Reinsurance Company Limited ("the Company"), which comprise the statement of financial position at 31 December 2016, and the statements of profit or loss and other comprehensive income, changes in equity and cash flows for the year then ended, and the notes to the financial statements which include a summary of significant accounting policies and other explanatory notes, as set out on pages 16 to 57.

In our opinion, these financial statements give a true and fair view of the financial position of Ghana Reinsurance Company Limited at 31 December 2016, and of its financial performance and cash flows for the year then ended in accordance with International Financial Reporting Standards (IFRSs) and in the manner required by the Companies Act, 1963 (Act 179) and the Insurance Act, 2006 (Act 724).

#### *Basis for Opinion*

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code), and we have fulfilled our other ethical responsibilities in accordance with the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### *Other Information*

The Directors are responsible for the other information. The other information comprises the information included in the Annual Report and the Directors' Report as required by the Companies Act, 1963 (Act 179) and the Insurance Act, 2006 (Act 724) but does not include the financial statements and our auditor's report thereon.

Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

#### *Responsibilities of the Directors for the Financial Statements*

The Directors are responsible for the preparation of financial statements that give a true and fair view in accordance with International Financial Reporting Standards and in the manner required by the Companies Act, 1963 (Act 179), and for such internal control as the Directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.



## INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF GHANA REINSURANCE COMPANY LIMITED

In preparing the financial statements, the Directors are responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Directors either intend to liquidate the Company or to cease operations, or have no realistic alternative but to do so.

The Directors are responsible for overseeing the Company's financial reporting process.

### ***Auditor's Responsibilities for the Audit of the Financial Statements***

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of the Directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with the Directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.



## INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF GHANA REINSURANCE COMPANY LIMITED

### Report on Other Legal and Regulatory Requirements

*Compliance with the requirements of Section 133 of the Companies Act, 1963 (Act 179) and the Insurance Act, 2006 (Act 724)*

We have obtained all the information and explanations which, to the best of our knowledge and belief were necessary for the purpose of our audit.

In our opinion, proper books of account have been kept, and the statements of financial position and profit or loss and other comprehensive income are in agreement with the books of account.

The engagement partner on the audit resulting in this independent auditor's report is Nathaniel Harlley (ICAG/P/1056).



For and on behalf of:  
KPMG: (ICAG/F/2017/038)  
CHARTERED ACCOUNTANTS  
13 YIYIWA DRIVE,  
ABELENKPE  
P. O. BOX GP 242  
ACCRA

26th September, 2017



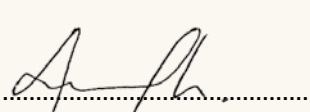
# STATEMENT OF FINANCIAL POSITION

## AT 31 DECEMBER 2016

	Note	General Business GH¢	Life Business GH¢	Total 2016 GH¢	Total 2015 GH¢
<b>Assets</b>					
Property and Equipment	10	11,020,352	-	11,020,352	11,466,144
Intangible Assets	11	258,991	-	258,991	318,254
Investment Properties	12	36,350,000	-	36,350,000	35,695,000
Equity Securities	13(a)	37,508,578	296,574	37,805,152	41,933,098
Investment in Subsidiary	17(b)	1,073,854	-	1,073,854	1,073,854
Investment in Associated Companies	17(a)	3,161,249	-	3,161,249	2,828,220
Deferred Tax	21	5,279,215	-	5,279,215	-
Current Tax	20	8,995,239	-	8,995,239	27,672,570
National Fiscal Stabilization Levy	20	233,982	-	233,982	2,027,783
Corporate Debt Securities	13(c)	11,262,774	-	11,262,774	7,466,541
Due from retroceding companies	18	44,496,879	4,417,900	48,914,779	33,338,760
Inventory	14	88,130	-	88,130	120,787
Other Accounts Receivable	19	8,113,217	1,462,459	9,575,676	9,247,877
Deferred Acquisition Cost	15	11,783,266	-	11,783,266	10,152,350
Government Securities	13(d)	76,279,508	13,630,150	89,909,658	97,503,727
Term Deposit	13(b)	77,670,487	20,542,197	98,212,684	65,038,894
Cash and Cash Equivalents	22	26,917,441	5,100,067	32,017,508	37,006,130
<b>Total Assets</b>		<b>360,493,162</b>	<b>45,449,347</b>	<b>405,942,509</b>	<b>382,889,989</b>
<b>Equity</b>					
Stated Capital	28	70,000,000	-	70,000,000	36,000,000
Capital Surplus	29	36,510,332	-	36,510,332	41,319,623
Statutory Reserve	30	95,509,921	535,050	96,044,971	85,299,013
Retained Earnings		30,491,810	25,290,941	55,782,751	75,196,349
<b>Total Equity</b>		<b>232,512,063</b>	<b>25,825,991</b>	<b>258,338,054</b>	<b>237,814,985</b>
<b>Technical Liabilities</b>					
Provision for Unearned Premium	23	31,622,291	1,847,721	33,470,012	36,800,205
Outstanding Claims	5(b)	47,462,494	721,000	48,183,494	40,698,691
Deferred Commission Income	24	1,600,565	-	1,600,565	1,160,860
Life Fund	27	-	12,498,827	12,498,827	8,160,221
		80,685,350	15,067,548	95,752,898	86,819,977
<b>Other Liabilities</b>					
Due to Ceding/Retroceding Companies	26	37,738,603	3,533,787	41,272,390	50,790,040
Other Accounts Payable	25	9,557,145	1,022,021	10,579,166	7,232,922
Deferred Tax	21	-	-	-	232,065
		47,295,748	4,555,808	51,851,556	58,255,027
<b>Total Liabilities</b>		<b>127,981,099</b>	<b>19,623,356</b>	<b>147,604,455</b>	<b>145,075,004</b>
<b>Total Equity and Liabilities</b>		<b>360,493,162</b>	<b>45,449,347</b>	<b>405,942,409</b>	<b>382,889,989</b>

The financial statements were approved by the Board of Directors on September 26, 2017 and signed on its behalf by:

DIRECTOR 

DIRECTOR 

The accounting policies and notes set out on pages 22 to 57 form an integral part of these financial statements.

# STATEMENT OF COMPREHENSIVE INCOME

## FOR THE YEAR ENDED 31 DECEMBER 2016

	Note	2016 General Business GH¢	2016 Life Business GH¢	2016 Total GH¢	2015 Total GH¢
Gross Premiums		130,605,834	11,794,982	142,400,816	125,552,838
Retrocession Premium		(14,415,706)	(3,160,723)	(17,576,429)	(22,087,662)
<b>Net Premium Written</b>		<b>116,190,128</b>	<b>8,634,259</b>	<b>124,824,387</b>	103,465,176
Unearned Premiums	23	4,352,422	(1,022,229)	3,330,193	(6,846,380)
Net Premium Earned		120,542,550	7,612,030	128,154,580	96,618,796
Commission Income	6(b)	743,805	992,657	1,736,462	2,106,077
<b>Net Premium and Commission Earned</b>		<b>121,286,355</b>	<b>8,604,687</b>	<b>129,891,042</b>	98,724,873
<b>Underwriting Expense</b>					
Claims Incurred	5(a)	(47,708,796)	(2,701,872)	(50,410,668)	(61,084,648)
Commission Expense	6(a)	(35,522,722)	(2,777,590)	(38,300,312)	(35,314,522)
Increase in Life Fund	27	-	(4,338,606)	(4,338,606)	(365,152)
		(83,231,518)	(9,818,068)	(93,049,586)	(96,764,322)
Foreign Levies and Brokerages		(3,221,416)	-	(3,221,416)	(2,243,585)
Management Expenses	7	(31,929,908)	(1,061,610)	(32,991,518)	(25,609,583)
Total Underwriting Expenses		(118,382,842)	(10,879,678)	(129,262,520)	(124,617,490)
Underwriting Profit/(Loss)		2,903,513	(2,274,991)	628,522	(25,892,617)
Investment Income	8	30,891,142	7,989,555	38,880,697	38,276,800
Exchange Gain	16	5,666,351	-	5,666,351	11,197,216
		36,557,493	7,989,555	44,547,048	49,474,016
Operating Profit		39,461,006	5,714,564	45,175,570	23,581,399
Other Income	9	1,892,769	-	1,892,769	8,884,570
Share of (Loss)/Profit from Assoc. Company	17(a)	1,014,373	-	1,014,373	(687,920)
Profit before Taxation		42,368,148	5,714,564	48,082,712	31,778,049
Taxation	20(b)	(16,456,552)	-	(16,456,552)	(2,666,656)
National Fiscal Stabilization Levy	20(a)	(2,293,801)	-	(2,293,801)	(1,142,342)
Profit after Taxation		23,617,795	5,714,564	29,332,359	27,969,051
Transfer to Contingency		(10,628,007)	(117,950)	(10,745,957)	(8,678,732)
		12,989,788	5,596,614	18,586,402	19,290,319
<b>Other Comprehensive Income:</b>					
Items that will not be reclassified to profit or loss					
Investment in associate – Share of OCI	17(a)(iii)	(50,949)	-	(50,949)	-
Items that may or may not be reclassified to profit or loss					
Gain/(Loss) on Equity Securities		(4,739,342)	-	(4,739,342)	(5,135,509)
Investment in associate – Share of OCI	17(a)(iii)	(19,000)	-	(19,000)	-
Total Comprehensive Income		8,180,497	5,596,614	13,777,111	14,154,810

The accounting policies and notes set out on pages 22 to 57 form an integral part of these financial statements.

## STATEMENT OF CHANGES IN EQUITY

### AT 31 DECEMBER 2016

	Stated Capital GH¢	Retained Earnings GH¢	Capital Surplus GH¢	Statutory Reserve GH¢	Total Equity GH¢
<b>Balance at 1 January 2016</b>	36,000,000	75,196,349	41,319,623	85,299,013	237,814,985
<b>Total comprehensive income for the year</b>					
Profit for the year	-	23,617,796	-	-	23,617,796
Life Business Account	-	5,714,564	-	-	5,714,564
<i>Other Comprehensive income, net of tax:</i>					
Investment in associate- Share of OCI	-	-	(69,949)	-	(69,949)
Unrealised gain/(loss) on equity investments	-	-	(4,739,342)	-	(4,739,342)
<b>Total Comprehensive income for the year</b>	-	29,332,360	(4,809,291)	-	24,523,069
<b>Regulatory Transfers</b>					
Transfer to contingency reserve	-	(10,745,958)	-	10,745,958	-
Transfer to stated capital	34,000,000	(34,000,000)	-	-	-
<b>Total Transfers to/(from) reserves</b>	34,000,000	(44,745,958)	-	10,745,958	-
<b>Total distribution to owners</b>					
Dividends paid	-	(4,000,000)	-	-	(4,000,000)
<b>Total distribution to owners</b>	-	(4,000,000)	-	-	(4,000,000)
<b>Balance at 31 December 2016</b>	70,000,000	55,782,751	36,510,332	96,044,971	258,338,054

The accounting policies and notes set out on pages 22 to 57 form an integral part of these financial statements.



# STATEMENT OF CHANGES IN EQUITY

## AT 31 DECEMBER 2015

	Stated Capital GH¢	Retained Earnings GH¢	Capital Surplus GH¢	Statutory Reserve GH¢	Total Equity GH¢
<b>Total comprehensive income for the year</b>	36,000,000	61,506,030	46,455,132	76,620,281	220,581,443
Profit for the year	-	18,349,928	-	-	18,349,928
Other Comprehensive income, net of tax	-	-	-	-	-
Unrealised gain/(loss) on equity investments	-	-	(5,135,509)	-	(5,135,509)
Life Business Account	-	9,619,123	-	-	9,619,123
<b>Total Comprehensive income for the year</b>	-	27,969,051	(5,135,509)	-	22,833,542
<b>Regulatory Transfers</b>					
Transfer to contingency reserve	-	(8,678,732)	-	8,678,732	-
<b>Total Transfers to/ (from) reserves</b>	-	(8,678,732)	-	8,678,732	-
<b>Total distribution to owners</b>					
Dividends paid	-	(5,600,000)	-	-	(5,600,000)
<b>Total distribution to owners</b>	-	(5,600,000)	-	-	(5,600,000)
<b>Balance at 31 December 2015</b>	36,000,000	75,196,349	41,319,623	85,299,013	237,814,985

The accounting policies and notes set out on pages 22 to 57 form an integral part of these financial statements.

# STATEMENT OF CASH FLOWS

## FOR THE YEAR ENDED 31 DECEMBER 2016

	2016 GH¢	2015 GH¢
<b>Cash flow from operating activities</b>		
Profit after taxation	29,332,359	28,656,971
Adjustments for:		
Depreciation	960,136	873,342
Taxation	18,750,353	3,808,998
Loss on disposal of PPE	-	175,726
Dividend income	(6,653,753)	(3,394,656)
Interest Income	(31,250,920)	(34,077,778)
Revaluation Gain on investment property	(655,000)	(7,447,766)
Operating (loss)/profit before working capital	10,483,175	(11,405,163)
<b>Changes in</b>		
Due from ceding companies	(15,576,019)	(27,538,058)
Deferred commission	439,705	747,088
Deferred acquisition cost	(1,630,916)	(232,350)
Other accounts receivable	(327,799)	(1,328,587)
Unearned Premium	(3,330,193)	6,846,382)
Outstanding Claims	7,484,803	3,485,358
Life Fund	4,338,606	365,152
Due to ceding companies	(19,517,650)	29,347,053
Other Accounts payable	3,346,245	1,395,606
Inventory	32,657	(120,787)
<b>Cash flow used in/from operating activities</b>	(4,257,386)	1,561,694
National Fiscal Stabilisation Levy Paid	(500,000)	(4,295,969)
Tax Paid	(3,290,000)	(12,739,540)
<b>Net cash (used in)/from operating activities</b>	(8,047,386)	(15,473,815)
<b>Cash flow from investing activities</b>		
Proceeds from repayment of loan	-	4,645,284
Proceeds from disposal of shares	-	191,104
Acquisition of Time/Government securities	(14,191,059)	(13,042,558)
Acquisition of Corporate Debt Securities	(2,743,486)	-
Acquisition of Property, Plant and Equipment	(384,848)	(2,022,691)
Development of Life software	(70,233)	(318,254)
Dividend received	6,511,463	3,394,656
Interest income received	17,936,926	30,270,621
<b>Net cash flow used in/from investing Activities</b>	7,058,763	23,118,162
<b>Cash flow from financing Activities</b>		
Dividend Paid	(4,000,000)	(5,600,000)
<b>Net cash used in Financing Activities</b>	(4,000,000)	(5,600,000)
<b>Increase in Cash and Cash Equivalents</b>	(4,988,622)	2,049,349
Cash and cash equivalent 1 January	37,006,130	34,956,781
<b>Cash and Cash Equivalentents at 31 December (Note A)</b>	32,017,508	37,006,130
<b>Note A</b>		
Cash and Bank Balances (Note 22)	12,813,646	18,298,025
Treasury and Fixed Deposit (Note 22)	19,203,862	18,708,105
	32,017,508	37,006,130

The accounting policies and notes set out on pages 22 to 57 form an integral part of these financial statements



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# NOTES TO THE FINANCIAL STATEMENTS

## FOR THE YEAR ENDED 31 DECEMBER 2016

### 1. REPORTING ENTITY

Ghana Reinsurance Company Limited (GHANA RE) is a private company limited by shares under the provisions of the Companies Act 1963, (Act 179) of Ghana and Insurance Act 2006 (Act 724). The company is incorporated and domiciled in Ghana.

### 2. BASIS OF PRESENTATION

#### a. Statement of compliance

The financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS). Additional information required under the Insurance Act 2006, (Act 724), and the Companies Act 1963 (Act 179) has been included where appropriate.

#### b. Basis of measurement

The financial statements have been prepared under the historical cost convention except for the following material items in the statement of financial position:

- non-derivative financial instruments at fair value through profit or loss are measured at fair value;
- Available-for-sale financial assets are measured at fair value.
- Investment properties and property plant and equipment

#### c. Functional and presentation currency

The financial statements are presented in Ghana cedis, which is the functional currency of the company and comprise the statements of financial position, comprehensive income, changes in equity and cash flows and notes to the financial statements. All financial information presented in cedis has been rounded to the nearest cedi unless otherwise stated.

#### d. Use of estimates and judgment

The preparation of the financial statements in conformity with IFRS requires management to make judgment, estimates and assumptions that affect the application of policies and reported amounts of assets, liabilities, income and expenses. The estimates and associated assumptions are based on historical experience and various factors that are believed to be reasonable under the circumstances, the results of which form the basis of making judgments about carrying values of assets and liabilities that are not apparent from other sources. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimate is revised, if the revision affects only that period or in the period of the revision and future periods if the revision affects both current and future periods.

In particular, information about significant areas of estimation uncertainty and critical judgments in applying accounting policies that have the most significant effect on the amount recognized in the financial statements are described in note 4. The principal accounting policies applied in the preparation of these financial statements are set out below. The policies have been consistently applied to all years presented, unless otherwise noted.

### 3. SIGNIFICANT ACCOUNTING POLICIES

#### 3.1 Foreign currency

##### *Transactions and balances*

Transactions in foreign currencies are translated to the functional currency of the company at exchange rates prevailing at the dates of the transactions.

Monetary assets and liabilities denominated in foreign currencies at the reporting date are translated into the functional currency at the closing exchange rate at that date. Non-monetary assets and liabilities denominated in foreign currencies that are measured at fair value are retranslated to the functional currency at the exchange rate at the date that the fair value was determined.

# NOTES TO THE FINANCIAL STATEMENTS

## FOR THE YEAR ENDED 31 DECEMBER 2016

### 3. SIGNIFICANT ACCOUNTING POLICIES - (CONT'D)

Non-monetary assets and liabilities that are measured in terms of historical cost in a foreign currency are translated using the exchange rate at the date of the transaction.

The foreign currency gain or loss on monetary items is the difference between amortized cost in the functional currency at the beginning of the period, adjusted for effective interest and payments during the period, and the amortized cost in foreign currency translated at the exchange rate at the end of the period.

Foreign currency differences arising on translation are recognized in profit or loss.

#### 3.2 Property and equipment

##### (i) Initial Recognition

Property and equipment is initially recorded at cost. Items of property and equipment are measured at cost less accumulated depreciation and impairment losses.

Cost includes expenditures that are directly attributable to the acquisition of the asset. Purchased software that is integral to the functionality of the related equipment is capitalized as part of that equipment. When parts of an item of property and equipment have different useful lives, they are accounted for as separate items (major components).

##### (ii) Subsequent costs

The cost of replacing part of an item of property or equipment is recognized in the carrying amount of the item if it is probable that future economic benefits embodied within the part will flow to the company and its cost can be measured reliably. The costs of the day-to-day servicing of property and equipment are recognized in profit or loss as incurred.

##### (iii) Depreciation

Depreciation is recognized in profit or loss on a straight-line basis over the estimated useful lives of each part of an item of property and equipment.

Property and equipment are reflected at their depreciated cost prices. Depreciation is provided for on a straight-line basis, taking into account the residual value and estimated useful lives of the assets at the following annual rates.

Office Building	-	3%
Office Furniture & Fittings	-	20%
Office Equipment	-	15%
Computer Hardware	-	33.3%
Motor vehicles	-	25%

Depreciation methods, useful lives and residual values are reassessed at each reporting date. Gains and losses on disposal of property and equipment are included in profit or loss.

#### 3.3 Investment property

Investment property is property held either to earn rental income or for capital appreciation or for both, but not for sale in the ordinary course of business, use in the production or supply of goods or services or for administrative purposes. Investment property is initially measured at cost and subsequently at fair value with any change therein recognised in profit or loss.

Cost includes expenditure that is directly attributable to the acquisition of the investment property. The cost of self-constructed investment property includes the cost of materials and direct labour, any other costs directly attributable to bringing the investment property to a working condition for their intended use and capitalised borrowing costs.

Any gain or loss on disposal of an investment property (calculated as the difference between the net proceeds from disposal and the carrying amount of the item) is recognised in profit or loss. When an investment property that was previously classified as property, plant and equipment is sold, any related amount included in the revaluation reserve is transferred to retained earnings.

# NOTES TO THE FINANCIAL STATEMENTS

## FOR THE YEAR ENDED 31 DECEMBER 2016

### 3. SIGNIFICANT ACCOUNTING POLICIES - (CONT'D)

When the use of a property changes such that it is reclassified as property, plant and equipment, its fair value at the date of reclassification becomes its cost for subsequent accounting.

#### 3.4 Intangible Assets

##### Computer Software

Intangible assets comprise computer software cost. These are measured at cost less accumulated amortization and any accumulated impairment losses. Amortisation is provided for on a straight-line basis, taking into account the residual value and estimated useful life of 3 years.

#### 3.5 Investments in associates

Associates are those entities in which the Company has significant influence, but not control or joint control, over the financial and operating policies. Significant influence is presumed to exist when the Company holds between 20% and 50% of the voting power of another entity.

Investments in associates are accounted for using the equity method and are recognised initially at cost. The cost of the investments includes transaction costs.

The financial statements include the Company's share of the profit or loss and other comprehensive income of equity-accounted investees, after adjustments to align the accounting policies with those of the Company, from the date that significant influence commences until the date that significant influence ceases. When the Company's share of losses exceeds its interest in an equity-accounted investee, the carrying amount of the investment, including any long-term interests that form part thereof, is reduced to zero, and the recognition of further losses is discontinued except to the extent that the Company has an obligation or has made payments on behalf of the investee.

#### 3.6 Subsidiaries

Subsidiaries are entities controlled by the Company. The Company controls an entity when it is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity. Subsidiaries are subsequently measured at cost.

#### 3.7 Financial Instruments

##### (i) Non-derivative financial assets

##### Initial recognition

The company initially recognises financial assets on the trade date. The trade date is the date that the company commits to purchase or sell the asset.

##### Classification and Measurement

The company classifies its financial assets into the following categories: available-for-sale, loans and receivables and held to maturity. The classification is dependent on the purpose for which the investments were acquired. Management determines the classification of its investments at the time of initial recognition.

##### *Held-to-maturity financial assets*

If the company has the positive intent and ability to hold securities to maturity, then such financial assets are classified as held- to-maturity. Held-to-maturity financial assets are recognised initially at fair value plus any directly attributable transaction costs. Subsequent to initial recognition, held-to-maturity financial assets are measured at amortised cost using the effective interest rate method, less any impairment losses. Held-to-maturity financial assets comprise money market instruments (ie corporate debts securities and Government securities).



# NOTES TO THE FINANCIAL STATEMENTS

## FOR THE YEAR ENDED 31 DECEMBER 2016

### 3. SIGNIFICANT ACCOUNTING POLICIES - (CONT'D)

#### *Available-for-sale investments*

Available-for-sale financial assets are non-derivative financial assets that are not classified in any of the above categories of financial assets. Available-for-sale financial assets are recognised initially at fair value plus any directly attributable transaction costs.

Subsequent to initial recognition, they are measured at fair value and changes therein, other than impairment losses, are recognized in other comprehensive income and presented in capital surplus in equity. When an investment is derecognized, the gain or loss accumulated in equity is reclassified to profit or loss.

Available-for-sale financial assets comprise equity securities.

#### *Loans and receivables*

Loans and receivables are financial assets with fixed or determinable payments that are not quoted in an active market. Such assets are recognised initially at fair value plus any directly attributable transaction costs. Subsequent to initial recognition, loans and receivables are measured at amortised cost using the effective interest, less any impairment losses.

Loans and receivables comprise cash and cash equivalents, term deposits, due from Retroceding, and other accounts receivables.

#### **Derecognition**

Financial assets are derecognized when the contractual rights to receive cash flows from the financial assets expire or the company transfers substantially all the risks and rewards of ownership. Any interest in the transferred financial assets that is created or retrieved by the company is recognized as a separate asset or liability.

#### (ii) **Non-derivative financial liabilities**

##### **Initial recognition and measurement**

Non-derivative financial instruments are recognised initially at fair value plus, for instrument not at fair value through profit and loss, any directly attributable transaction cost. Subsequent to initial recognition non-derivative financial instruments are measured at amortised cost using the effective interest rate, less any impairment losses, if any.

##### **Classification**

The company classifies non-derivative financial liabilities into the other liabilities category. Other financial liabilities comprise outstanding claims, due to ceding/retroceding companies and other accounts payables.

##### **Derecognition**

Financial liabilities are derecognized when contractual obligations are discharged, cancelled or expire.

#### (iii) **Fair value Measurement**

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date in the principal or, in its absence, the most advantageous market to which the company has access at that date.

The fair value of the company's financial assets is based on quoted bid prices. Where the fair value of a financial asset cannot be measured reliably, the investment is carried at cost less any impairment.

#### (iv) **Offsetting**

Financial assets and financial liabilities are offset and the net amount presented in the statement of financial position when and only when the company has a legally enforceable right to set off the amounts and it intends either to settle them on a net basis or to realise the asset and settle the liability simultaneously.

# NOTES TO THE FINANCIAL STATEMENTS

## FOR THE YEAR ENDED 31 DECEMBER 2016

### 3. SIGNIFICANT ACCOUNTING POLICIES - (CONT'D)

#### 3.8 Impairment of Non-Derivative Financial Assets

##### Non-Derivative Financial Assets

The company assesses at each reporting date whether there is objective evidence that a financial asset is impaired. A financial asset is impaired and impairment losses are incurred only if there is objective evidence of impairment as a result of one or more events that have occurred after the initial recognition of the asset (a 'loss event') and that loss event has an impact on estimated future cash flows of the financial asset that can be reliably estimated.

Objective evidence that a financial asset is impaired includes the following:

- Significant financial difficulty of the issuer or debtor.
- A breach of contract, such as default or delinquency in payments.
- Adverse changes in the payment status of issuers or debtors.
- Economic conditions that correlate with defaults on assets in the company.

If there is objective evidence that an impairment loss has been incurred on loans and receivables carried at amortized cost, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows discounted at the financial asset's original effective interest rate. The carrying amount of the asset is reduced and the amount of the loss is recognized in profit or loss.

For the purpose of a collective impairment, financial assets are compared on the basis of similar credit risk characteristics. The company assesses at each reporting date whether there is objective evidence that an available-for-sale financial asset is impaired, including, in the case of equity investments, a significant or prolonged decline in the fair value of the security below its cost. If any such evidence exists, the cumulative loss, which is measured as the difference between the acquisition cost and the current fair value of the investment, is removed from equity and recognized in the profit or loss.

##### Non-Financial Assets

Non-financial assets (other than deferred tax asset, investment property and inventory) are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognized for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs to sell and value in use.

If in a subsequent period the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognized, the previously recognized impairment loss is reversed and the decrease recognized in profit or loss.

#### 3.9 Cash and Cash Equivalents

Cash and cash equivalents comprise cash on hand, deposits held on call with banks and investments with original maturities of three months or less in money market instruments that are readily convertible to a known amount of cash and are subject to an insignificant risk of changes in value.

#### 3.10 Inventories

Inventories are carried at the lower of cost and net realisable value. Cost is calculated using the first-in, first-out cost formula and comprises all costs of purchase and other costs incurred in bringing the inventories to their present location and condition.

Net realisable value is the estimated selling price in the ordinary course of business less the estimated costs of completion and the estimated costs necessary to make the sale.



# NOTES TO THE FINANCIAL STATEMENTS

## FOR THE YEAR ENDED 31 DECEMBER 2016

### 3. SIGNIFICANT ACCOUNTING POLICIES - (CONT'D)

When inventories are sold, the carrying amount of those inventories is recognised as an expense in the period in which the related revenue is recognised. The amount of any write-down of inventories to net realisable value and all losses of inventories are recognised as an expense in the period the write-down or loss occurs. The amount of any reversal of any write-down of inventories is recognised as a reduction in the amount of inventories recognised as an expense in the period in which the reversal occurs.

#### 3.11 Stated Capital

Shares are classified as equity when there is no obligation to transfer cash or other assets. Incremental costs directly attributable to the issue of equity instruments are shown as a deduction from equity or as deduction from the proceeds, net of tax.

#### 3.12 Reinsurance Contracts

##### (i) Classification of Reinsurance Contracts

The company issues contracts which transfer reinsurance risk or financial risk or, in some cases, both. Reinsurance contracts are those contracts under which the company accepts significant reinsurance risk from another party (the policy holder) by agreeing to compensate the policy holder or other beneficiary if a specified uncertain future event (the insured event) adversely affects the policy holder. Reinsurance risk is risk other than financial risk.

Financial risk is the risk of a possible future change in one or more of a specified interest rate, financial instrument price, commodity price, foreign exchange rate, index of prices or rates, credit rating or credit index or other variable, provided, in the case of a non-financial variable, the variable is not specific to a party to the contract.

Investment contracts are those contracts which transfer financial risk with no significant reinsurance risk.

##### (ii) Recognition and Measurement of Reinsurance Contracts

###### (a) Premiums

Gross premiums comprise the premiums on contracts entered into during the year, irrespective of whether they relate in whole or in part to a later accounting period and are disclosed gross of commission to intermediaries and exclude value-added tax. Premiums written include adjustments to premiums written in prior periods. Outward reinsurance premiums are recognized as an expense.

###### (b) Unearned premiums

Unearned premiums, which represent the proportion of premiums written in the current year which relate to risks that have not expired by the end of the financial year are deferred and recognised on a time proportionate basis.

###### (c) Claims incurred

Claims incurred consist of claims and claims handling expenses paid during the financial year, together with the movement in the provision for outstanding claims and are charged to profit or loss as incurred.

The provision for outstanding claims comprises the company's estimate of the undiscounted ultimate cost of settling all claims incurred but unpaid at the reporting date, whether reported or not. Related anticipated reinsurance recoveries are disclosed separately as assets.

Adjustments to the amounts of claims provisions established in prior years are reflected in the period in which the adjustments are made and disclosed separately, if material.

# NOTES TO THE FINANCIAL STATEMENTS

## FOR THE YEAR ENDED 31 DECEMBER 2016

### 3. SIGNIFICANT ACCOUNTING POLICIES - (CONT'D)

#### (d) *Contingency reserve*

A reserve is held for the full amount of the contingency reserve as required by the regulatory authorities in Ghana. Transfers to and from this reserve are treated as appropriations of retained income. The company maintains a contingency reserve of not less than three per cent of the total premiums or twenty per cent of net profit whichever is greater as required by the Insurance Act (Act 724).

#### (f) *Reinsurance*

The company cedes reinsurance in the normal course of business for the purpose of limiting its net loss potential. Reinsurance arrangements do not relieve the company from its direct obligations to its policy holders. Premiums ceded and claims reimbursed are reflected in the statement of comprehensive income and statement of financial position separately from the gross amounts. Only those contracts, which give rise to a significant transfer of reinsurance risk, are accounted for as reinsurance.

Amounts recoverable under such contracts are recognized in the same year as the related claim. Reinsurance contracts that do not transfer significant reinsurance risk are accounted for as financial assets.

Amounts recoverable under reinsurance contracts are assessed for impairment at each reporting date. Such assets are deemed impaired if there is objective evidence, as a result of an event that occurred after its initial recognition, that the company may not recover all amounts due and that there is a reliably measurable impact on the amounts that the company will receive from the reinsurer. Impairment losses are recognized in the statement of comprehensive income.

#### (g) *Commissions Payable and Receivable*

The company receives commission from other insurance and reinsurance companies for giving them businesses (which could be as a result of reinsurances under facultative, treaty and quota).

It also pays out commission to insurance brokers and other reinsurance companies for bringing business to the company. Commissions receivable and payable are reflected in the statements of financial position.

A proportion of commission payable is deferred and amortised over the period in which the related premium is earned and recognized as deferred acquisition asset.

Commissions receivable are recognized as income in the period in which they are earned.

#### (h) *Deferred Acquisition costs*

Commissions and other acquisition costs that vary with and are related to securing reinsurance contracts and renewing existing contracts are capitalized. The Deferred Acquisition Expense is subsequently amortised over the terms of the policies as premium is earned;

#### (i) *Salvage and subrogation reimbursements*

Some reinsurance contracts permit the company to sell property acquired in settling a claim. The company may also have the right to pursue third parties for payment of some or all costs. Estimates of salvage recoveries and subrogation reimbursements are considered as an allowance in the measurement of the liability for claims.

### 3.13 Revenue

The accounting policy in relation to revenue from reinsurance contracts is disclosed in note 3.12.

#### *Interest income and expense*

Interest income and expense for all interest-bearing financial instruments, are recognized within investment income and finance costs in profit or loss using the effective interest method. When a receivable is impaired, the company reduces the carrying amount to its recoverable amount, being the estimated future cash flows discounted at the original effective interest rate of the instrument and continues unwinding the discount as interest income.

# NOTES TO THE FINANCIAL STATEMENTS

## FOR THE YEAR ENDED 31 DECEMBER 2016

### 3. SIGNIFICANT ACCOUNTING POLICIES - (CONT'D)

Foreign exchange gains or losses are recognised in the statement of comprehensive income.

#### **Dividend income**

Dividend income for available-for-sale equities is recognized when the right to receive payment is established.

#### **3.14 Employee Benefits**

##### **(i) Defined Contribution Plans**

A defined contribution plan is a post-employment benefit plan under which the entity pays fixed contributions to a separate entity and will have no legal or constructive obligation to pay future amounts. Obligations for contributions to defined contribution schemes are recognised as an expense in the statement of comprehensive income in the periods during which services are rendered by employees.

The company contributes to the statutory Social Security & National Insurance Trust (SSNIT). This is a defined contribution plan and is registered under the National Pensions Act, 2008 (Act 766). The company's obligations under the scheme are limited to specific contributions legislated from time to time and are currently limited to a maximum of 13% of an employee's basic salary per month.

The company also operates a voluntary defined contribution scheme for its employees. The assets of this scheme are held by another entity who manages the scheme on behalf of employees. The scheme is funded by contributions from both the employees and employer. Benefits are paid to retiring staff in accordance with the scheme rules.

##### **(iii) Short-term benefits**

Short-term employee benefit obligations are measured on an undiscounted basis and are expensed as the related service is provided. A provision is recognised for the amount expected to be paid under short-term cash bonus or profit-sharing plans if the company has a present legal or constructive obligation to pay this amount as a result of past service provided by the employee and the obligation can be estimated reliably.

##### **(iv) Other post-employment obligations**

The company has no obligation for post-employment benefits in respect of pensioners, former employees or current employees except medical bill of retired staff and spouse.

#### **3.15 Taxation**

Income tax for the period comprises current and deferred taxation. Income tax is recognized in the profit or loss except to the extent that it relates to items recognized directly in equity or other comprehensive income, in which case the related income tax is also recognized in equity or other comprehensive income.

Current tax is the expected tax payable on the taxable income for the year, using tax rates enacted or substantially enacted at the statement of financial position date, and any adjustment to tax payable in respect of previous years.

Deferred taxation is measured at tax rates that are expected to be applied to temporary differences when they reverse, using tax rates that are enacted or substantively enacted at the reporting date. Temporary differences arise between the tax bases of assets and liabilities and their carrying amounts in the financial statements.

Deferred tax liabilities are recognized for all taxable temporary differences and deferred tax assets are recognized to the extent that it is probable future taxable profit will be available against which deductible temporary differences can be utilized. Such assets and liabilities are not recognized if the temporary difference arise from the initial recognition (other than in a business combination) of other assets and liabilities in a transaction that affects neither the taxable profit nor the accounting profit.

# NOTES TO THE FINANCIAL STATEMENTS

## FOR THE YEAR ENDED 31 DECEMBER 2016

### 3. SIGNIFICANT ACCOUNTING POLICIES - (CONT'D)

The carrying amount of deferred tax assets is reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered.

#### 3.16 Provisions

Provisions are recognized when the company has a present legal or constructive obligation of uncertain timing or amounts as a result of past events and it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate of the amount of the obligation can be made.

Provisions are measured as the present value of management's best estimate of the expenditure required to settle the obligation at the reporting date. When the effect of discounting is material, provisions are discounted using pre-tax discount rates that reflect the current market assessment of the time value of money and, where appropriate, risks specific to the liability.

#### 3.17 Dividend Distribution

Dividend payable to the company's shareholders is charged to equity in the period in which they are declared.

### 4. CRITICAL ACCOUNTING ESTIMATES AND JUDGEMENTS

The company makes certain estimates and assumptions that affect the reported amounts of assets and liabilities in the financial statements.

#### (i) Claims incurred

The estimation of the ultimate liability arising from claims made under reinsurance contracts is the company's most critical accounting estimate. [see note 5(a)]

These estimates rely on past experience adjusted for the effects of current developments and likely trends which is considered an appropriate basis for predicting future events. The company's estimates and assumptions are reviewed and updated and the tool with which it monitors and manages risk refined as new information becomes available.

#### 4.1 Management of Reinsurance Risk

##### 4.1.1 Exposure to Reinsurance risk

The company underwrites risks that natural persons, corporate or other entities wish to transfer to an insurer. Such risks may relate to property, accident, personal accident, motor, liability, marine, and other perils which may arise from an insured event. As such the company is exposed to uncertainty surrounding the timing, frequency and severity of claims under reinsurance contracts. The principal risk is that the frequency and/or severity of claims are greater than expected.

Reinsurance events are by their nature random and the actual size and number of events in any one year may vary from those estimated and experienced in prior periods. The company underwrites primarily short-term risks, that is, reinsurance under which claims are typically settled within one year of the occurrence of the events giving rise to the claims. Risks that are long-term in nature represent an insignificant portion of the company's reinsurance portfolio.

The company experience variations in its claims patterns from one year to the next. The product features of reinsurance contracts that have a material effect on the amount, timing and uncertainty of future cash flows arising from reinsurance contracts in the company are described below:

# NOTES TO THE FINANCIAL STATEMENTS

## FOR THE YEAR ENDED 31 DECEMBER 2016

### 4.1 Management of Reinsurance Risk - (CONT'D)

#### (i) **Property**

Provides indemnity for loss or damage to immovable and movable property caused by perils such as fire, lightning, explosion, weather, water, earthquake and malicious damage. These contracts may also include business interruption policies which insure the loss of profits incurred by a business as a result of loss or damage to the insured property by these perils.

#### (ii) **Accident**

Provides indemnity for loss of or damage to mainly movable property for losses caused by crime, certain accidental damage such as damage to goods in transit or other general accidents. Included under the accident classes are legal liabilities an insured may incur as a result of accidental damage to third-party property or accidental death or injury to a third party caused by the insured.

#### (iii) **Personal accident**

Provides compensation arising out of the death, permanent or temporary total disability of the insured, the family of the insured or employees of a business. This cover is restricted to certain accidents and does not provide wider benefits available from the life assurance industry.

#### (iv) **Motor**

Provides indemnity for loss of or damage to the insured motor vehicle. The cover is normally on an all-risks basis providing a wide scope of cover; however the insured may select restricted forms of cover such as fire and theft only. Legal liabilities arising out of the use or ownership of the motor vehicle following an accident for damage to third-party property or death or injury to a third party is also covered in this class. Warranty and maintenance cover on insured vehicles are incorporated in this class of business.

#### (v) **Engineering**

Provides indemnity for losses sustained through the use of machinery and equipment or the erection of buildings and structures. Risks covered by this type of contract include machinery breakdown, business interruption and loss or damage to plant and equipment.

#### (vi) **Marine**

Provides indemnity for both cargo and hull classes of business. Cargo covers physical loss of or damage to cargo. Hull covers accidental loss or damage to commercial vessels.

### 4.1.2 Limiting exposure to Reinsurance Risk

The company limits its exposure to reinsurance risk through setting clearly defined underwriting strategies and limits, application of appropriate risk assessment techniques, and centralized management of reinsurance.

The company's underwriting strategy ensures diversification of reinsurance risk in terms of type and amount of risk covered, geographical location and type of industry covered. The strategy also aims to develop a sufficiently large population of risks to reduce variability of the expected outcome. The underwriting strategy is detailed in underwriting authorities which set the limits for underwriters in terms of line size, class of business, geographical location and industry to enforce appropriate risk selection within the portfolio.

The underwriting mandates are applicable to both internal and external underwriters and partners.

Ongoing review and analysis of underwriting information enables the company to monitor its risks and take timely corrective action. The ability to adjust premiums allows the company to mitigate the risk of underwriting losses by addressing adverse loss ratios in terms of different classes of business and different portfolios or clients. The risk of fraudulent claims is reduced by internal controls embedded in claims-handling processes and specific techniques developed to proactively detect fraudulent claims.

# NOTES TO THE FINANCIAL STATEMENTS

## FOR THE YEAR ENDED 31 DECEMBER 2016

### 4.1 Management of Reinsurance Risk - (CONT'D)

#### (i) Underwriting and reinsurance operating procedures

The company has implemented an integrated risk management framework to manage risk in accordance with the company's risk appetite. The company's reinsurance is managed by the company's Underwriting Department.

The main objective of the underwriting department is to provide a policy framework that ensures that risk assumption and risk retention practice is in line with prudent risk/reward set by the company. Specifically, the department determines the risk- retention policy of the company, which leads to the type of reinsurance undertaken for the year. Special Quota, facultative and treaty reinsurance are undertaken for the purposes of cost-efficiency, compliance with risk assumption criteria and security. The objectives and responsibilities of the department is approved by the board of directors.

#### (ii) Reinsurance strategy

The company obtains third-party reinsurance cover to reduce risks from single events or accumulation of risk which could have a significant impact on earnings for the current year or the company's capital. This cover is placed on the local and international reinsurance market. The company's reinsurance risk and return position is tested against a wide range of reinsurance alternatives including viability of proportional and non-proportional alternatives.

#### (iii) Risk-retention

The company is in the business of assuming levels of risk, which are deemed prudent in relation to risks/rewards and the company's absolute capacity in terms of shareholders' funds and reserves. Predetermined criteria are observed at all times other than where specific written permission has been obtained from the board of directors.

#### (iv) Treaty and Facultative placing process

The treaty-placing process is the responsibility of the underwriting and reinsurance department.

Underwriting limits are in place to enforce appropriate risk selection criteria. Reinsurance contracts also entitle the company to pursue third parties for payment of some or all costs (for example, subrogation).

The following table discloses the concentration of reinsurance liabilities by the industry sector in which the contract holder operates and by the maximum insured loss limit included in the terms of the policy. The amounts are the carrying amount of the reinsurance liabilities (gross and net of reinsurance) arising from reinsurance contracts.

#### Maximum insured loss in Ghana Cedi

Product Type		2016	2015
Motor/Accident	Gross	2,500,000	9,487,500
	Net	25,000	94,875
Fire	Gross	20,000,000	37,950,000
	Net	400,000	1,518,000
Marine	Gross	10,000,000	37,950,000
	Net	100,000	379,500

# NOTES TO THE FINANCIAL STATEMENTS

## FOR THE YEAR ENDED 31 DECEMBER 2016

### 4.2 Financial Risk Management

#### (i) Overview

The company has exposure to the following risks from its use of financial instruments:

- credit risk
- liquidity risk
- market risks
- operational risks

This note presents information about the company's exposure to each of the above risks, the company's objectives, policies and processes for measuring and managing risk, and the company's management of capital.

#### **Risk management framework**

The board of directors has overall responsibility for the establishment and oversight of the company's risk management framework.

The company's management team is responsible for developing and monitoring the company's risk management policies. The team meets monthly to discuss corporate plans, evaluate progress reports and action plans to be taken. Risk issues that may have financial reporting implications are brought to the attention of the chief operating and chief finance officers for the necessary action to be taken. The management team reports regularly to the board of directors on their activities.

There is an in-house internal audit function, which monitors compliance with internal procedures and processes and also assesses the effectiveness of internal controls.

The company's risk management policies are established to identify and analyse the risks faced by the company, to set appropriate risk limits and controls, and to monitor risks and adherence to limits. Risk management policies and systems are reviewed regularly to reflect changes in market conditions, products and services offered. The company, through its training and management standards and procedures, aims to develop a disciplined and constructive control environment, in which all employees understand their roles and obligations.

#### (i) **Credit risk**

Credit risk is the risk of financial loss to the company if a customer or counterparty to a financial asset fails to meet its contractual obligations. Key areas where the company is exposed to credit risk are:

- reinsurers' share of reinsurance liabilities;
- amounts due from reinsurance contract holders;
- amounts due from reinsurance intermediaries; and
- financial assets and cash and cash equivalents.

The company structures the level of credit risk it accepts by placing limits on its exposure to a single counterparty or company of counterparties. Such risks are subject to ongoing review and monitoring by the board.

Reinsurance is used to manage reinsurance risk. This does not, however, discharge the company's liability as the primary insurer. If a reinsurer fails to pay a claim for any reason, the company remains liable for the payment to the policyholder. The company monitors the financial condition of re-insurers on an ongoing basis and reviews its reinsurance arrangements periodically.

Financial assets, cash and cash equivalents are placed with reputable financial institutions. The company has policies which limit exposure to any one financial institution.



## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2016

### 4.2 Financial Risk Management – cont'd

The carrying amount of financial assets represents the maximum credit exposure. The maximum exposure to credit risk at the reporting date was:

Maximum exposure to credit risk	2016 GH¢	2015 GH¢
Due from Retroceding Companies	48,914,779	33,338,760
Other Accounts Receivable	9,573,175	9,089,712
Corporate Debt Securities	11,262,774	7,466,541
Government Securities	89,909,658	97,503,727
Term Deposit	98,212,684	65,038,894
Cash and Cash Equivalent	31,917,205	36,829,769
	<u>289,790,275</u>	<u>249,267,403</u>

No collateral is held for any of the above assets.

Below are receivables arising out of reinsurance arrangements:

The trade receivable are summarized as follows:

	Due from ceding/retroceding companies	
	2016 GH¢	2015 GH¢
Gross amount	53,124,958	33,338,760
Impaired	(4,210,179)	-
Net (Due from ceding/retroceding companies)	<u>48,914,779</u>	<u>33,338,760</u>

Ageing of trade and other receivables that were not impaired was as follows:

#### Due from ceding/retroceding companies:

	2016 GH¢	2015 GH¢
0-90days	28,680,962	33,338,760
90-181 days	20,233,817	-
	<u>48,914,779</u>	<u>33,338,760</u>

#### Other receivables:

	2016 GH¢	2015 GH¢
0-90days	7,251,014	7,007,199
90-181 days	180,280	114,512
Over 181 days	2,141,881	1,968,001
	<u>9,573,175</u>	<u>9,089,712</u>

# NOTES TO THE FINANCIAL STATEMENTS

## FOR THE YEAR ENDED 31 DECEMBER 2016

### 4.2 Financial Risk Management – cont'd

#### (ii) Liquidity risk

Liquidity risk is the risk that the company either does not have sufficient financial resources available to meet all its obligations and commitments as they fall due, or can access them only at excessive cost. The company's approach to managing liquidity is to ensure that it will maintain adequate liquidity to meet its liabilities when due.

The following are contractual maturities of financial liabilities:

#### 31 December 2016

	Amount	1-6mths	6-12mths	over 12mths
	GH¢	GH¢	GH¢	GH¢
Non-derivative financial liability				
Due to Ceding/ Retroceding Companies	41,272,390	11,558,629	12,969,098	16,744,663
Other Accounts Payable	10,579,166	8,659,237	1,238,825	681,104
Claims Liability	48,183,495	3,484,822	7,648,154	37,050,519
Balance at 31 December 2016	100,035,051	23,702,688	21,856,077	54,476,286

#### 31 December 2015

	Amount	1-6mths	6-12mths	over 12mths
	GH¢	GH¢	GH¢	GH¢
Non-derivative financial liability				
Due to Ceding/ Retroceding Companies	50,790,040	24,174,224	9,753,154	16,862,662
Other Accounts Payable	7,232,922	3,314,848	2,425,540	1,492,534
Claims Liability	40,698,691	12,318,019	7,161,306	21,219,366
Balance at 31 December 2015	98,721,653	39,807,091	19,340,000	39,574,562

#### (iii) Market risks

Market risk is the risk that changes in market prices, such as foreign exchange rates, interest rates and equity prices will affect the company's income or the value of its holdings of financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable limit, while optimising the return.

#### (a) Foreign currency risk

The company is exposed to currency risk on its financial assets and liabilities such as premium receivable, reinsurance receivables, and bank balances denominated in foreign currencies.

In respect of these financial assets and liabilities denominated in foreign currencies, the company's policy is to ensure that its net exposure is kept to an acceptable level and any short-term imbalances are addressed appropriately.

The company's exposure to currency risk is as follows:

#### 2016

Assets	US\$ '000	€ '000	£ '000
Term Deposit/Gov't Securities	64,576	5,376	1,302
Due from ceding and retroceding companies	47,785	6,160	883
Cash and Cash Equivalent	7,511	662	832
<b>Liabilities</b>			
Claims Liability	(3,613)	(5)	(39)
Due to ceding and retroceding companies	(37,785)	(7,572)	(1,470)
Net exposure	81,904	4,621	1,508

# NOTES TO THE FINANCIAL STATEMENTS

## FOR THE YEAR ENDED 31 DECEMBER 2016

### 4.2 Financial Risk Management – cont'd

#### 2015

Assets	US\$ '000	€ '000	£ '000
Term Deposit/Gov't Securities	16,683	2,116	200
Cash and Cash Equivalent	1,468	808	310
<b>Liabilities</b>			
Claims Liability	(3,071)	-	-
Net exposure	15,080	2,924	510

The following significant exchange rates applied during the year:

	Average rate		Reporting date rate	
	2016	2015	2016	2015
USD (\$ 1)	3.9890	3.8066	4.2000	3.8184
Euro (€1)	4.4117	3.6300	4.4367	4.0398
Pound (£1)	5.4385	5.1179	5.1965	5.7404

#### (b) Sensitivity Analysis on Currency Risks

The following table shows the effect of a strengthening or weakening of GH¢ against all other currencies on the company's statement of comprehensive income. This sensitivity analysis indicates the potential impact on the statement of comprehensive income based upon the foreign currency exposures recorded at 31 December (See "currency risk" above) and it does not represent actual or future gains or losses. The sensitivity analysis is based on the percentage difference between the highest daily exchange rate and the average rate per currency recorded in the course of the respective financial year.

A strengthening/weakening of the GH¢, by the rates shown in the table, against the following currencies at 31 December would have increased/decreased equity and profit or loss by the amounts shown below:

This analysis assumes that all other variables, in particular interest rates, remain constant.

	2016			2015		
	Statement of			Statement of		
	Comprehensive income/Equity			Comprehensive income/Equity		
	%	Impact	Impact	%	Impact	Impact
	Change	Strengthening	Weakening	Change	Strengthening	Weakening
US\$	±5%	4,095	(4,095)	±5%	458	(458)
Euro	±5%	231	(231)	±5%	477	(477)
GBP	±5%	75	(75)	±5%	145	(145)

#### (c) Interest rate risk

The company is exposed to changes in interest rate on money market instruments. Changes in the money market interest rates would not have a direct effect on the contractually determined cash flows associated with fixed rate instruments.

# NOTES TO THE FINANCIAL STATEMENTS

## FOR THE YEAR ENDED 31 DECEMBER 2016

### 4.2 Financial Risk Management – cont'd

At the reporting date the interest rate profile of the company's interest-bearing financial instruments was:

Fixed rate instruments:	Carrying amounts	
	2016 GH¢	2015 GH¢
Government Securities	87,957,979	96,492,996
Statutory Deposits	1,951,679	1,010,731
Term deposits	98,212,684	65,038,894
	<b>188,122,342</b>	<b>162,542,621</b>

\*Statutory deposit is deposits in an escrow account with the National Insurance Commission held at GCB Bank Limited and these are included as part of government securities shown on the statement of financial position.

Fair value sensitivity analysis for fixed rate instruments

The company does not account for fixed rate financial assets at fair value through profit and therefore a change in interest rates at the end of the reporting period would not have an effect on profit or loss.

#### (d) Equity risk

Investments in equity securities are reflected at fair value and are therefore susceptible to market fluctuations. Investment decisions are done by the board, which has ultimate responsibility for the investment portfolio's risk profile and related decisions.

#### (e) Operational risk

Operational risk is the risk that there is a loss as a result of inadequate or failed processes, people or systems and external events. Operational risk includes:

- Information and technology risk: the risk of obsolescence of infrastructure, deficiency in integration, failures/inadequacies in systems/networks and the loss of accuracy, confidentiality, availability and integrity of data.
- Going concern/business continuity risk: the risk that inadequate processes, people, financial controls and resources exist to continue business in the foreseeable future.
- Legal risk: the risk that the company will be exposed to contractual obligations which have not been provided for.
- Compliance risk: the risk of not complying with laws and regulations, as well as investment management mandates.
- Fraud risk: the risk of financial crime and unlawful conduct occurring within the company.

The company mitigates these risks through its culture and values, a comprehensive system of internal controls, compliance functions and other measures such as back-up facilities, contingency planning and reinsurance. The initiation of transactions and their administration is conducted on the basis of the segregation of duties, designed to ensure the correctness, completeness and validity of all transactions.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2016

### 4.2 Financial Risk Management – cont'd

The following table shows the carrying amount and fair values of financial assets and financial liabilities, including their levels in the fair value hierarchy. The carrying amounts for financial assets and liabilities not measured at fair value are a reasonable approximation of their fair values.

#### (i) Financial assets measured at fair value

	31 December 2016		31 December 2015	
	Carrying Amount	Fair Value	Carrying Amount	Fair Value
	GH¢	GH¢	GH¢	GH¢
Equity Securities	37,805,152	37,805,152	41,933,098	41,933,098
	<b>37,805,152</b>	<b>37,805,152</b>	<b>41,933,098</b>	<b>41,933,098</b>

#### (ii) Financial assets not measured at fair value

	31 December 2016		31 December 2015	
	Carrying Amount	Fair Value	Carrying Amount	Fair Value
	GH¢	GH¢	GH¢	GH¢
<i>Loans and receivables</i>				
Due from retroceding companies	48,914,779	-	33,338,760	-
Other Accounts receivable	9,573,175	-	9,089,712	-
Statutory deposit	1,951,679	-	1,010,731	-
	<b>60,439,633</b>	<b>-</b>	<b>43,439,203</b>	<b>-</b>
<i>Held to maturity</i>				
Term deposit	98,212,684	-	65,038,894	-
Government Securities	87,957,979	-	96,492,996	-
Corporate Debt	11,262,774	-	7,466,541	-
	<b>197,433,437</b>	<b>-</b>	<b>168,998,431</b>	<b>-</b>

#### (iii) Financial liabilities not measured at fair value

	31 December 2016		31 December 2015	
	Carrying Amount	Fair Value	Carrying Amount	Fair Value
	GH¢	GH¢	GH¢	GH¢
Due to Ceding/ Retro Companies	41,272,390	-	50,790,040	-
Claims Liability	48,183,495	-	40,698,691	-
Other Accounts Payable	10,579,166	-	7,232,922	-
	<b>100,035,051</b>	<b>-</b>	<b>98,721,653</b>	<b>-</b>

### 4.3 Fair Values

#### Fair value hierarchy- Financial instruments measured at fair value

IFRS 7 requires certain fair value disclosures for each class of financial instruments. It requires an entity to classify fair value measurement into fair value hierarchy with the following levels by reference to the observability and significance of inputs used in making the measurement.

# NOTES TO THE FINANCIAL STATEMENTS

## FOR THE YEAR ENDED 31 DECEMBER 2016

### 4.3 Fair Values – cont'd

- Level 1 – Quoted prices (unadjusted) in active markets for identical assets or liabilities. This level includes listed equity securities and debt instruments on exchanges (for example, The Ghana Stock Exchange)
- Level 2 – Inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (that is, as prices) or indirectly (that is, derived from prices).
- Level 3 – inputs for the asset or liability that are not based on observable market data (unobservable inputs). This level includes equity investments and debt instruments with significant unobservable components.

This hierarchy requires the use of observable market data when available. The company considers relevant observable market prices in its valuation where possible. Financial instruments measured at fair value at 31 December, 2016 were classified as follows:

	Valuation based on Observable inputs			2016
	Level 1	Level 2	Level 3	Total
	GH¢	GH¢	GH¢	GH¢
Equity Securities	32,854,755	-	-	32,854,755
	32,854,755	-	-	32,854,755
				2015
	Level 1	Level 2	Level 3	Total
	GH¢	GH¢	GH¢	GH¢
Equity Securities	37,594,096	-	-	37,594,096
	37,594,096	-	-	37,594,096

### 4.4 Capital Management

#### (i) Capital Definition

The company's capital, ordinarily referred to as shareholders fund comprises ordinary share capital raised through direct investment, retained earnings including current year profit and various reserves the company is statutorily required to maintain. As an reinsurance company, the company has regulatory capital as defined below.

The company's regulator, the National Insurance Commission sets and monitors capital requirements for the company. The company's objectives when managing capital are;

- to comply with the capital and regulatory solvency requirements as set out in the Insurance Act 2006 (Act 724); the Act requires each insurance company to hold the minimum level of paid up capital of GH¢ 1 million and to maintain a solvency margin of 150%
- to safeguard the company's ability to continue as a going concern, so that it can continue to provide returns to shareholders and benefits for other stakeholders; and
- to provide adequate returns to shareholders by pricing reinsurance and investment contracts commensurately with the level of risk.

# NOTES TO THE FINANCIAL STATEMENTS

## FOR THE YEAR ENDED 31 DECEMBER 2016

### 4.5 New standards and interpretations not yet adopted

A number of new standards and amendments to standards are effective for annual periods beginning after 1 January 2016; however, the company has not applied these new or amended standards in preparing these financial statements. Those which may be relevant to the company are set out below. The company does not plan to adopt these standards early.

Standard/Interpretation		Date issued by IASB <sup>(1)</sup>	Effective date Periods beginning on or after
IAS 7	<i>Disclosure amendments</i>	January 2014	1 January 2017
IAS 12	<i>Recognition of Deferred Tax Assets Unrealised Losses</i>	May 2014	1 January 2017
IFRS 15	<i>Revenue from contracts with customers</i>	May 2014	1 January 2017
IFRS 9	<i>Financial Instruments</i>	July 2014	1 January 2018
IFRS 16	<i>Leases</i>	January 2016	1 January 2019

#### **Disclosure Initiative (Amendments to IAS 7)**

The amendments provide for disclosures that enable users of financial statements to evaluate changes in liabilities arising from financing activities, including both changes arising from cash flow and non-cash changes. This includes providing a reconciliation between the opening and closing balances for liabilities arising from financing activities.

The amendments apply for annual periods beginning on or after 1 January 2017 and early application is permitted.

#### **Recognition of Deferred Tax Assets for Unrealised Losses (Amendments to IAS 12)**

The amendments provide additional guidance on the existence of deductible temporary differences, which depend solely on a comparison of the carrying amount of an asset and its tax base at the end of the reporting period, and is not affected by possible future changes in the carrying amount or expected manner of recovery of the asset.

The amendments also provide additional guidance on the methods used to calculate future taxable profit to establish whether a deferred tax asset can be recognised.

Guidance is provided where an entity may assume that it will recover an asset for more than its carrying amount, provided that there is sufficient evidence that it is probable that the entity will achieve this.

Guidance is provided for deductible temporary differences related to unrealised losses are not assessed separately for recognition. These are assessed on a combined basis, unless a tax law restricts the use of losses to deductions against income of a specific type.

The amendments apply for annual periods beginning on or after 1 January 2017 and early application is permitted.

#### **IFRS 15 Revenue from contracts with customers**

This standard replaces IAS 11 *Construction Contracts*, IAS 18 *Revenue*, IFRIC 13 *Customer Loyalty Programmes*, IFRIC 15 *Agreements for the Construction of Real Estate*, IFRIC 18 *Transfer of Assets from Customers* and SIC-31 *Revenue – Barter of Transactions Involving Advertising Services*.

The standard contains a single model that applies to contracts with customers and two approaches to recognising revenue: at a point in time or over time. The model features a contract-based five-step analysis of transactions to determine whether, how much and when revenue is recognised.



# NOTES TO THE FINANCIAL STATEMENTS

## FOR THE YEAR ENDED 31 DECEMBER 2016

### 4.5 New standards and interpretations not yet adopted

This new standard will most likely have a significant impact on the Group, which will include a possible change in the timing of when revenue is recognised and the amount of revenue recognised. The Group is currently in the process of performing a more detailed assessment of the impact of this standard on the Group and will provide more information in the year ended 31 December 2016 financial statements.

The standard is effective for annual periods beginning on or after 1 January 2018, with early adoption permitted.

#### IFRS 9 *Financial Instruments*

On 24 July 2014, the IASB issued the final IFRS 9 *Financial Instruments* Standard, which replaces earlier versions of IFRS 9 and completes the IASB's project to replace IAS 39 *Financial Instruments: Recognition and Measurement*.

This standard will have a significant impact on the Group, which will include changes in the measurement bases of the Group's financial assets to amortised cost, fair value through other comprehensive income or fair value through profit or loss. Even though these measurement categories are similar to IAS 39, the criteria for classification into these categories are significantly different. In addition, the IFRS 9 impairment model has been changed from an "incurred loss" model from IAS 39 to an "expected credit loss" model, which is expected to increase the provision for bad debts recognised in the Group.

The standard is effective for annual periods beginning on or after 1 January 2018 with retrospective application, early adoption is permitted.

#### IFRS 16 *Leases*

IFRS 16 was published in January 2016. It sets out the principles for the recognition, measurement, presentation and disclosure of leases for both parties to a contract, i.e. the customer ('lessee') and the supplier ('lessor'). IFRS 16 replaces the previous leases Standard, IAS 17 *Leases*, and related Interpretations. IFRS 16 has one model for lessees which will result in almost all leases being included on the Statement of Financial position. No significant changes have been included for lessors.

The standard is effective for annual periods beginning on or after 1 January 2019, with early adoption permitted only if the entity also adopts IFRS 15. The transitional requirements are different for lessees and lessors. The company has begun assessing the potential impact on the financial statements resulting from the application of IFRS 16. No significant impact is expected for the company's finance leases.

### 5(a). CLAIMS INCURRED

	General Business GH¢	Life GH¢	2016 Total GH¢	2015 Total GH¢
Gross claims	63,955,213	3,984,723	67,939,936	82,670,869
Retrocession receivable	(24,246,963)	(767,110)	(25,014,073)	(25,071,578)
Movement in unpaid claims	(6,081,394)	(1,083,771)	(7,165,165)	(8,684,247)
Movement in IBNR	14,081,940	568,029	14,649,969	12,169,604
Total claims Incurred	47,708,796	2,701,872	50,410,668	61,084,648

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2016

### 5(b). OUTSTANDING CLAIMS

	General Business GH¢	Life GH¢	2016 Total GH¢	2015 Total GH¢
<b>Balance at 1 January</b>	<b>39,461,949</b>	<b>1,236,742</b>	<b>40,698,691</b>	37,213,333
Claims incurred net of recoveries	47,708,796	2,701,872	50,410,668	61,084,648
Claims paid net of recoveries	(39,708,250)	(3,217,613)	(42,925,863)	(61,084,648)
<b>Balance at 31 December</b>	<b>47,462,495</b>	<b>721,000</b>	<b>48,183,495</b>	40,698,691

Reinsurance risks are unpredictable and it is impossible to forecast with absolute certainty future claims payable under existing reinsurance contracts. As such reasonable provisions are made to adequately cater for all reinsurance obligations when they arise.

#### Claims provision

The company's outstanding claims provision includes notified claims as well as those incurred but not yet reported (IBNR). Due to the short term nature of the business, it is not considered necessary to discount any of the claims provision.

Claims provisions are based on previous claims experience, knowledge of events, terms and conditions of relevant policies and interpretation of circumstances. Each notified claim is assessed on a separate case-by-case basis with regard to specific circumstances, information available from the insured and the loss adjuster and past experience of similar claims. The company employs staff experienced in claims handling and rigorously applies standardized policies and procedures around claims assessment. In addition, the company utilizes the services of specialized administrators to perform the claims assessment process for some of its business. The ultimate cost of reported claims may vary as a result of future developments or better information becoming available about the current circumstances. Estimates are reviewed regularly and updated if new information becomes available.

	General Business GH¢	Life GH¢	2016 Total GH¢	2015 Total GH¢
Unpaid claims	21,858,287	152,971	22,011,258	29,176,423
Incurred but not reported (IBNR)	25,604,208	568,029	26,172,237	11,522,268
<b>Total outstanding claims</b>	<b>47,462,495</b>	<b>721,000</b>	<b>48,183,495</b>	40,698,691

### 6(a). COMMISSION EXPENSE

	General Business GH¢	Life GH¢	2016 Total GH¢	2015 Total GH¢
Commission Expense	37,153,638	2,777,590	39,931,228	35,546,872
Commission Expense released	10,152,350	-	10,152,350	9,920,000
Deferred Acquisition Costs	(11,783,266)	-	(11,783,266)	(10,152,350)
<b>Total</b>	<b>35,522,722</b>	<b>2,777,590</b>	<b>38,300,312</b>	35,314,522

# NOTES TO THE FINANCIAL STATEMENTS

## FOR THE YEAR ENDED 31 DECEMBER 2016

### 6(b). COMMISSION INCOME

	General Business GH¢	Life GH¢	2016 Total GH¢	2015 Total GH¢
Commission Income	1,183,510	992,657	2,176,167	2,853,165
Commission Income released	1,160,860	-	1,160,860	413,772
Deferred Commission Income	(1,600,565)	-	(1,600,565)	(1,160,860)
	<u>743,805</u>	<u>992,657</u>	<u>1,736,462</u>	<u>2,106,077</u>

### 7. MANAGEMENT EXPENSES

	General Business GH¢	Life GH¢	2016 Total GH¢	2015 Total GH¢
Directors Emoluments	2,163,597	-	2,163,597	2,212,073
Staff Costs	12,864,337	750,940	13,615,277	10,552,468
Audit Fees	250,000	-	250,000	211,500
Depreciation/Amortization	960,136	-	960,136	873,343
Bad Debt write off	4,406,007	-	4,406,007	-
Loss on fair valuation shares	-	-	-	1,172,411
Administrative and other expenses	11,285,831	310,670	11,596,501	10,587,788
	<u>31,929,908</u>	<u>1,061,610</u>	<u>32,991,518</u>	<u>25,609,583</u>

### 8. INVESTMENT INCOME

	General Business GH¢	Life GH¢	2016 Total GH¢	2015 Total GH¢
Interest on Term deposits and T-bills	23,261,366	7,989,555	31,250,921	34,077,777
Rent Income	976,023	-	976,023	804,366
Dividend Income	6,653,753	-	6,653,753	3,394,657
	<u>30,891,142</u>	<u>7,989,555</u>	<u>38,880,697</u>	<u>38,276,800</u>

### 9. OTHER INCOME

	2016 GH¢	2015 GH¢
Interest on deposit released	107,244	55,825
Interest on current account	126,043	134,235
Gain on Investment Property	655,000	7,447,766
Bad debts recovered	913,795	1,169,783
Sundry income	90,687	76,961
	<u>1,892,769</u>	<u>8,884,570</u>

# NOTES TO THE FINANCIAL STATEMENTS

## FOR THE YEAR ENDED 31 DECEMBER 2016

### 10(a). PROPERTY AND EQUIPMENT

	Capital Work-in- Progress	Land & Buildings	Motor Vehicle	Office Equipment, Furniture & Fitting	Computers	Total
	GH¢	GH¢	GH¢	GH¢	GH¢	GH¢
2016						
Cost						
Balance at 1 January	204,591	11,702,306	1,107,048	1,249,918	1,026,127	15,289,990
Additions	207,592	-	-	8,543	168,713	384,848
<b>Balance at 31 December</b>	<b>412,183</b>	<b>11,702,306</b>	<b>1,107,048</b>	<b>1,258,461</b>	<b>1,194,840</b>	<b>15,674,838</b>

#### Depreciation

Balance at 1 January	-	1,442,145	770,473	755,215	856,013	3,823,846
Charge for the year	-	322,682	175,396	189,988	142,574	830,640
<b>Balance at 31 December</b>	<b>-</b>	<b>1,764,827</b>	<b>945,869</b>	<b>945,203</b>	<b>998,587</b>	<b>4,654,486</b>

#### Carrying Value

At 31 December 2016	412,183	9,937,479	161,179	313,258	196,253	11,020,352
At 31 December 2015	204,591	10,260,161	336,575	494,703	170,114	11,466,144

	Capital Work- in- Progress	Land & Buildings	Motor Vehicle	Office Equipment, Furniture & Fitting	Computers	Total
	GH¢	GH¢	GH¢	GH¢	GH¢	GH¢
2015						
Cost						
Balance at 1 January	-	10,120,918	1,452,301	1,211,441	834,089	13,618,749
Additions	204,591	1,581,388	6,197	38,477	192,038	2,022,691
Disposal	-	-	(351,450)	-	-	(351,450)
<b>Balance at 31 December</b>	<b>204,591</b>	<b>11,702,306</b>	<b>1,107,048</b>	<b>1,249,918</b>	<b>1,026,127</b>	<b>15,289,990</b>

#### Depreciation

Balance at 1 January	-	1,094,226	642,047	550,016	752,077	3,038,366
Charge for the year	-	347,919	216,288	205,199	103,936	873,342
Disposal	-	-	(87,862)	-	-	(87,862)
<b>Balance at 31 December</b>	<b>-</b>	<b>1,442,145</b>	<b>770,473</b>	<b>755,215</b>	<b>856,013</b>	<b>3,823,846</b>

#### Carrying Value

At 31 December 2015	204,591	10,260,161	336,575	494,703	170,114	11,466,144
At 31 December 2014	204,591	9,026,692	810,254	661,425	82,012	10,580,383

# NOTES TO THE FINANCIAL STATEMENTS

## FOR THE YEAR ENDED 31 DECEMBER 2016

### 10(b). LOSS ON DISPOSAL

	2016	2015
	GH¢	GH¢
Disposal proceeds	-	87,862
Less Carrying Amount:		
Cost	-	351,450
Accumulated depreciation	-	(87,862)
Carrying Amount	-	263,588
Loss on disposal	-	(175,726)

### 11. INTANGIBLE ASSETS

	2016	2015
	GH¢	GH¢
<b>Cost</b>		
Balance at 1 January	318,254	318,254
Additions	70,233	-
Balance at 31 December	388,487	318,254
<b>Amortization</b>		
Balance at 1 January	-	-
Amortization during the year	(129,496)	-
Balance at 31 December	(129,496)	-
Carrying Amount	258,991	318,254

### 12. INVESTMENT PROPERTIES

	2016	2015
	GH¢	GH¢
Balance at 1 January	35,695,000	28,247,234
Revaluation gain	655,000	7,447,766
Balance at 31 December	36,350,000	35,695,000

The investment properties are all situated in the developed areas of Accra, the capital city of Ghana. The latest revaluation for the year ended 31 December 2016 was carried out on the No.68 Kwame Nkrumah Avenue, Dome Managerial Estates and Plot 19 Onyasias Crescent by Alex Ezaah, a registered member/surveyor of the Ghana Institution of Surveyors.

The valuation of the property was based on open market value which indicates an opinion of the best price at which the sale of an interest in a property would have been completed unconditionally for cash consideration on the date of valuation based on a number of assumptions. Investment properties have not been pledged as security for any debt or liabilities.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2016

### 13. FINANCIAL SECURITIES

	General		2016	2015
	Business	Life	Total	Total
13 (a) Equity Securities	GH¢	GH¢	GH¢	GH¢
<b>Available-for-sale:</b>				
Listed equities	32,854,755	296,574	37,193,757	37,890,670
Unlisted equities	4,042,428	-	4,042,428	1,582,831
Transfer from Associated Company *	611,395	-	611,395	2,459,597
	<u>37,508,578</u>	<u>296,574</u>	<u>37,805,152</u>	<u>41,933,098</u>
<b>Held-to-Maturity:</b>				
13(b) Term deposit	77,670,487	20,542,197	98,212,684	65,038,894
13(c) Corporate Debt Securities	11,262,774	-	11,262,774	7,466,541
13(d) Government Securities	74,327,829	13,630,150	87,957,979	96,492,996
	<u>163,261,090</u>	<u>34,172,347</u>	<u>197,433,437</u>	<u>168,998,431</u>
13(d) Statutory deposit (Treasury bills)	1,951,679		1,951,679	1,010,731
	<u>1,951,679</u>		<u>1,951,679</u>	<u>1,010,731</u>

\* This relates to reclassification of investments held in Unique Life Assurance Company Limited (ULAC) as an associated company to unlisted equity securities as a result of reduction in Ghana Reinsurance's shareholding in the company from 50.65% to 3.94%.

### 14. INVENTORY

	2016	2015
	GH¢	GH¢
Stationery	25,436	37,523
Spare Parts	44,176	44,176
Fuel	18,518	39,088
Balance at 31 December	<u>88,130</u>	<u>120,787</u>

# NOTES TO THE FINANCIAL STATEMENTS

## FOR THE YEAR ENDED 31 DECEMBER 2016

### 15. DEFERRED ACQUISITION COST

This represents commission expense on unearned premium relating to unexpired tenure of risk:

	General Business GH¢	Life GH¢	2016 Total GH¢	2015 Total GH¢
Balance at 1 January	10,152,350	-	10,152,350	9,920,000
Commission deferred (Note 6a)	11,783,266	-	11,783,266	10,152,350
Commission released (Note 6a)	(10,152,350)	-	(10,152,350)	(9,920,000)
Balance at 31 December	11,783,266	-	11,783,266	10,152,350

### 16. EXCHANGE DIFFERENCE

	General Business GH¢	Life GH¢	2016 Total GH¢	2015 Total GH¢
Exchange Gain	5,666,351	-	5,666,351	11,197,216

Exchange difference represents the net effect of gains and losses on exchange which arose from the translation of assets and liabilities denominated in foreign currencies to cedis. The assets are mainly investments and amount due from ceding and retroceding companies with corresponding liabilities as due to ceding and retroceding companies.

### 17a. (i) INVESTMENT IN ASSOCIATED COMPANIES

	2016 GH¢	2015 GH¢
Balance at 1 January	2,828,220	7,122,133
Disposal of Shares	-	(171,993)
Loss on fair valuation of shares	-	(974,403)
Share of profit/(loss) Note 17a(iii)	1,014,373	(687,920)
Share of other comprehensive income	(69,949)	-
Transfer to unlisted equity securities (Note 13a)	(611,395)	(2,459,597)
Balance at 31 December	3,161,249	2,828,220

Ghana Reinsurance Company Limited at the beginning of the year had investments in Unique Life Assurance Co. Limited and Donewell Insurance Co. Limited of 50.65% and 20% respectively. In the year under review, the shareholding in Unique Life Assurance Co. Ltd. was diluted to 3.94% as a result of Ghana Reinsurance Co. Ltd not taking advantage of rights issue and share purchase offer in April 2016. The company therefore lost its significant influence over Unique Life Assurance Co. Limited.



## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2016

### 17a. (ii) Associate company balances

	General Business GH¢	Life GH¢	2016 Total GH¢	2015 Total GH¢
Unique Life Assurance Co. Limited	-	-	-	611,395
Donewell Insurance Co. Limited	3,161,249	-	3,161,249	2,216,825
	<u>3,161,249</u>	<u>-</u>	<u>3,161,249</u>	<u>2,828,220</u>

### 17a. (iii) Summary of financial information of associate company

The following table summarizes the financial information of Donewell Insurance Company Limited included in its own financial statements for the year ended 31 December 2016. The table also reconciles the summarised financial information to the carrying amount of Ghana Reinsurance's interest in Donewell Insurance Company Limited.

	2016 GH¢	2015 GH¢
Non-current assets	13,527,270	10,826,547
Current assets	27,840,127	20,417,309
Non-current liabilities	(3,317,119)	(2,071,377)
Current liabilities	(18,533,448)	(13,006,311)
Net assets	<u>19,516,830</u>	<u>16,166,168</u>
Ghana Reinsurance share of net assets (20%)	<u>3,903,366</u>	<u>3,233,233</u>
Net Insurance Premium	22,584,789	14,684,165
Profit after taxation	5,071,865	3,454,261
Ghana Reinsurance share of profit after tax (20%)	<u>1,014,373</u>	<u>690,852</u>
<i>Other comprehensive income:</i>		
Fair value loss on available for sale investments	(95,000)	(111,750)
Revaluation of property, plant and equipment	(254,747)	-
Other comprehensive income	<u>(349,747)</u>	<u>(111,750)</u>
Ghana Reinsurance share of other comprehensive income (20%)	<u>(69,949)</u>	<u>(22,350)</u>
Ghana Reinsurance share of total comprehensive income Note 17a(i)	<u>944,424</u>	<u>527,186</u>
Balance at beginning of year	2,216,825	1,689,639
Carrying amount at 31 December 2016	<u>3,161,249</u>	<u>2,216,825</u>

# NOTES TO THE FINANCIAL STATEMENTS

## FOR THE YEAR ENDED 31 DECEMBER 2016

### 17(b) INVESTMENT IN SUBSIDIARIES

	General Business GH¢	Life GH¢	2016 Total GH¢	2015 Total GH¢
Ghana Re Cameroun Plc	1,073,854	-	1,073,854	1,073,854
<b>Investment in subsidiaries</b>	<b>1,073,854</b>	<b>-</b>	<b>1,073,854</b>	<b>1,073,854</b>

Ghana Reinsurance Company Limited has a 100% shareholding in Ghana Re Cameroun Plc. Under IFRS 10, a parent is required to present consolidated financial statements. The company however has not presented a consolidated financial statement because the total assets and revenue of the subsidiary compared with the parent are 2.68% and 5.09% respectively which is considered immaterial hence would not affect the decision made by users of the financial statements. The subsidiary has not been consolidated.

### 18. DUE FROM CEDING AND RETROCEDING COMPANIES

	General Business GH¢	Life GH¢	2016 Total GH¢	2015 Total GH¢
Amount due from ceding and retroceding companies	44,496,879	4,417,900	48,914,779	33,338,760
Net Receivable from ceding and retroceding companies	44,496,879	4,417,900	48,914,779	33,338,760

### 19. OTHER ACCOUNTS RECEIVABLE

	General Business GH¢	Life GH¢	2016 Total GH¢	2015 Total GH¢
Staff Debtors	2,346,794	-	2,346,794	1,659,654
Current accounts with General Business	16,409	-	16,409	396,775
Other Debtors and Prepayments	5,750,014	1,462,459	7,212,473	7,191,448
	<b>8,113,217</b>	<b>1,462,459</b>	<b>9,575,676</b>	<b>9,247,877</b>

The maximum owed by staff to the company during the year did not exceed GH¢2,346,794 (2015: GH¢1,659,654)

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2016

### 20. TAXATION

#### (a) Income Tax schedule

	Balance at 1/1/16 GH¢	Payment GH¢	Charged to P/L GH¢	Balance at 31/12/16 GH¢
Income Tax				
Up to 2012	(3,686,233)	-	-	(3,686,233)
2013	(2,154,797)	-	-	(2,154,797)
2014	(10,803,579)	-	-	(10,803,579)
2015	(11,027,961)	-	-	(11,027,961)
GRA Audit Adjustment	-	-	10,007,325	10,007,325
2016	-	(3,290,000)	11,428,206	8,137,706
Dividend Tax				
2016	-	-	532,300	532,300
	<u>(27,672,570)</u>	<u>(3,290,000)</u>	<u>21,967,831</u>	<u>(8,995,239)</u>
National Fiscal Stabilization Levy				
2016	(2,027,783)	(500,000)	2,118,407	(409,376)
GRA Audit Adjustment	-	-	175,394	175,394
	<u>(2,027,783)</u>	<u>(500,000)</u>	<u>2,293,801</u>	<u>233,982</u>

All tax liabilities are subject to the approval of the Ghana Revenue Authority.

#### (b) Amount recognised in profit or loss

	2016 GH¢	2015 GH¢
Corporate Income Tax	11,960,506	1,711,579
Prior year adjustment	10,007,325	-
	<u>21,967,831</u>	<u>1,711,579</u>
Deferred Tax released (Note 21)	(5,511,280)	955,077
Income tax expense	<u>16,456,552</u>	<u>2,666,656</u>

# NOTES TO THE FINANCIAL STATEMENTS

## FOR THE YEAR ENDED 31 DECEMBER 2016

### (b) Amount recognised in Other Comprehensive Income

	2016 GH¢	2015 GH¢
Equity-accounted investees – Share of OCI	(19,000)	-

### (c) Reconciliation of effective tax rate

Profit before taxation	42,368,148	22,846,846
Tax at 25% (2015:25%)	10,592,037	5,711,712
Tax effect of:		
Share of profit in associate companies	(253,593)	(171,980)
Non-deductible Expenses	510,408	807,863
Tax on Exempt Income	(4,467,795)	(3,952,511)
Income subjected to tax at a different rate	532,300	271,572
Change in current tax estimate related to prior year	10,007,325	-
Change in deferred tax estimate related to prior year	(464,130)	-
	<u>16,456,552</u>	<u>2,666,656</u>
Effective Tax Rate	39%	12%

### 21. DEFERRED TAX

	2016 GH¢	2015 GH¢
Balance at 1 January	(232,065)	(723,013)
Prior year adjustment (Note 20b)	464,130	-
Revised balance at 1 January	232,065	(723,013)
Charge/release to income statement (Note 20b)	5,047,150	955,077
Balance at 31 December	<u>5,279,215</u>	<u>232,065</u>

Management considers it probable that future taxable profits will be available against which the deferred tax asset can be utilised. Utilisation of the deferred tax asset is dependent on future taxable profits which are estimated to be in excess of the profits arising from the reversal of existing temporary differences.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2016

### 21. DEFERRED TAX - CONT'D

(a) Recognised deferred tax assets and liabilities.

Deferred tax liabilities are attributable to the following:

	2016			2015		
	Assets GH¢	Liabilities GH¢	Net GH¢	Assets GH¢	Liabilities GH¢	Net GH¢
Property and equipment	-	(958,087)	(958,087)		(786,561)	(786,561)
Provision for IBNR	6,401,052	-	6,401,052	2,880,568	-	2,880,568
Unrealised gain on revaluation	-	(163,750)	(163,750)		(1,861,942)	(1,861,942)
Net tax (assets)/liabilities	6,401,052	(1,121,837)	5,279,215	2,880,568	(2,648,503)	232,065

### 22. CASH AND CASH EQUIVALENTS

General	General		2016 Total GH¢	2015 Total GH¢
	Business GH¢	Life GH¢		
Cash	100,303	-	100,303	176,361
Bank Balances	12,515,195	198,148	12,713,343	18,121,664
	12,615,498	198,148	12,813,646	18,298,025
Short term bills (3months)	14,301,943	4,901,919	19,203,862	18,708,105
	26,917,441	5,100,067	32,017,508	37,006,130

### 23. UNEARNED PREMIUM RESERVE

	General		2016 Total GH¢	2015 Total GH¢
	Business GH¢	Life GH¢		
Balance at 1 January	35,974,713	825,492	36,800,205	29,953,823
Charge/(release) to income statement	(4,352,422)	1,022,229	(3,330,193)	6,846,382
Balance at 31 December	31,622,291	1,847,721	33,470,012	36,800,205

Unearned premium represent the liability for short term business contracts where the company's obligations are not expired at the year end

# NOTES TO THE FINANCIAL STATEMENTS

## FOR THE YEAR ENDED 31 DECEMBER 2016

### 24. DEFERRED COMMISSION INCOME

	General		2016	2015
	Business	Life	Total	Total
	GH¢	GH¢	GH¢	GH¢
Balance at 1 January	1,160,860	-	1,160,860	413,772
Commission Income Deferred	1,600,565	-	1,600,565	1,160,860
Commission Income Released	(1,160,860)	-	(1,160,860)	(413,772)
Balance at 31 December	1,600,565	-	1,600,565	1,160,860

### 25. OTHER ACCOUNTS PAYABLE

	General		2016	2015
	Business	Life	Total	Total
	GH¢	GH¢	GH¢	GH¢
Current accounts with General/Life Business	-	16,409	16,409	396,775
Accrued Expenses	4,782,556	894,634	5,677,190	2,249,050
Sundry creditors	4,378,860	110,978	4,489,838	4,191,368
Staff Welfare Fund	395,729	-	395,729	395,729
	9,557,145	1,022,021	10,579,166	7,232,922

### 26. DUE TO CEDING AND RETROCEDING COMPANIES

	General		2016	2015
	Business	Life	Total	Total
	GH¢	GH¢	GH¢	GH¢
Amount due to ceding companies	26,702,138	3,069,225	29,771,363	41,704,425
Amount due to retroceding companies	11,036,465	464,562	11,501,027	9,085,615
	37,738,603	3,533,787	41,272,390	50,790,040

### 27. LIFE FUND

	2016	2015
	GH¢	GH¢
Balance at 1 January	8,160,221	7,795,069
Transfer from Income Statement	4,338,606	365,152
Balance at 31 December	12,498,827	8,160,221

Under section 61 of the Insurance Act, 2006 (Act 724), the company is required to carry out actuarial valuation of the Life Fund at least once every year. The actuarial liabilities of the life assurance policies as at 31 December 2016 was GH¢12,498,827.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2016

### 28. STATED CAPITAL

Authorised Ordinary Shares	2016		2015	
	No. of Shares	GH¢	No. of Shares	GH¢
Number of Ordinary Shares of no par value	1,000,000,000		50,000,000	
<b>Issued Ordinary Shares</b>				
Cash	50,000,000	5,300	50,000,000	5,300
Rights issue by special resolution dated June 2010	-	27,994,700	-	27,994,700
Capitalisation issue June 2013	-	8,000,000	-	8,000,000
Transfer from income surplus in July 2016	-	34,000,000	-	-
	50,000,000	70,000,000	50,000,000	36,000,000

Following the increase in stated capital, a special resolution was passed by the sole shareholder in September 2016 to increase the authorized shares to one billion shares at no par value. There is no unpaid liability on any share and there are no calls or instalments unpaid. There are no treasury shares.

### 29. CAPITAL SURPLUS

This consists of gains and losses on Property and Equipment and Available-For-Sale Investments stated at fair value. Movement during the year is set out below:

	Available For-Sale Reserve	Revaluation Surplus	2016 Total	2015 Total
	GH¢	GH¢	GH¢	GH¢
Balance as at 1 January	32,906,623	8,413,000	41,319,623	46,455,132
Other comprehensive Income:				
Loss on equity securities	(4,739,342)	-	(4,739,342)	(5,135,509)
Investment in associate- Share of OCI	(19,000)	(50,949)	(69,949)	-
Balance at 31 December	28,148,281	8,362,051	36,510,332	41,319,623

### 30. STATUTORY RESERVES

	General Reserve	Gen. Business Contingency Reserve	Life Business Contingency Reserve	Total
	GH¢	GH¢	GH¢	GH¢
Balance at 1 January 2016	43,784,557	41,097,356	417,100	85,299,013
Transfers from Retained Earnings	5,904,449	4,723,559	117,950	10,745,958
Balance at 31 December 2016	49,689,006	45,820,915	535,050	96,044,971



# NOTES TO THE FINANCIAL STATEMENTS

## FOR THE YEAR ENDED 31 DECEMBER 2016

### 30. STATUTORY RESERVES - (Cont'd)

The company maintains a contingency reserve of not less than 3% of total premiums or 20% of net profit whichever is greater as required by the Insurance Act 2006 (Act 724). The company however maintains additional 25% of net profit into General Business contingency reserves and 1% of gross premiums for life into Life Business contingency reserves.

### 31. RETAINED EARNINGS

This represents the residual of cumulative annual profits that are available for distribution to shareholders.

### 32. RELATED PARTY TRANSACTIONS

#### (i) Key management personnel compensation

Key management personnel are those persons having authority and responsibility for planning, directing and controlling the activities of the company directly or indirectly including any director (whether executive or otherwise) of the company. Key management personnel compensation included the following:

	2016	2015
	GH¢	GH¢
Short-term benefit	2,388,967	3,073,035

#### (ii) Related party transactions

Ghana Reinsurance Company Limited has 3.94% and 20% shareholding in Unique Life Assurance Company Limited and Donewell Insurance Company Limited respectively. Hollard, Ghana reinsures policies with Ghana Reinsurance Company Limited.

A number of related party transactions were entered into with related parties in the normal course of business. These include general and long term reinsurance policies taken out by the related party.

The volumes of related party transactions during the year are as follows:

#### 2016

Company	Premium	Claims GH¢	Commission	Total
	GH¢	GH¢	GH¢	GH¢
Donewell Insurance Co. Ltd	791,444	(393,848)	(243,279)	154,317

#### 2015

Companies	Premium	Claims GH¢	Commission	Total
	GH¢	GH¢	GH¢	GH¢
Hollard, Ghana	8,114,920	(9,243,588)	(2,210,216)	(3,338,884)
Donewell Insurance Co. Ltd	1,056,677	(578,578)	(312,200)	165,899
Unique Life Assurance Co. Ltd	8,000	(13,830)	(2,400)	(8,230)
Totals	9,179,597	(9,835,996)	(2,524,816)	(3,181,215)

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2016

### 31. RETAINED EARNINGS - (Cont'd)

(iii) Amounts due to related parties

	2016	2015
	GH¢	GH¢
Hollard, Ghana	1,569,475	7,659,039
Donewell Insurance Co. Ltd	468,901	524,728

(iv) Amount due from related party

	2016	2015
	GH¢	GH¢
Unique Life Assurance Co. Ltd	13,252	5,600

### 33. EMPLOYEE BENEFITS OBLIGATIONS

#### a) *Defined Contribution Plans*

##### (i) **Social Security**

Under a national pension scheme, the company contributes 13% of employees' basic salary to the Social Security and National Insurance Trust (SSNIT) for employee pensions. The company's obligation is limited to the relevant contributions, which have been recognised in the financial statements. The pension liabilities and obligations, however, rest with SSNIT.

##### (ii) **Provident Fund**

The company has a provident fund scheme for staff under which the company contributes 10% of staff basic salary. The company's obligation under the plan is limited to the relevant contributions and these have been recognised in the financial statements.

#### b) *Other Long Term Benefits*

##### **Long Service Award**

The company operates a long service award scheme, where employees are awarded specific sums based on the salaries upon achieving agreed milestones in terms of length of service with the company.

### 34. CONTINGENT LIABILITIES

#### **Pending Legal Claims**

There were no legal cases pending against the company as at the reporting date. (2015: Nil)

### 35. CAPITAL COMMITMENTS

There were no outstanding commitments for capital expenditure at the reporting date. (2015: Nil)

# NOTES TO THE FINANCIAL STATEMENTS

## FOR THE YEAR ENDED 31 DECEMBER 2016

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### 36. SEGMENT REPORTING

Operating segments are reported in a manner consistent with the internal reporting provided to the chief operating decision-maker. The chief operating decision-maker is responsible for allocating resources and assessing performance of the operating segments.

Segmental information is presented in respect of the company's business segments.

The company's results, assets and liabilities include items directly attributable to a segment as well as those that can be allocated on a reasonable basis. Unallocated items comprise mainly income-earning assets and revenue and expenses, and corporate assets and expenses which are managed centrally.

The company's operations are structured along two (2) major lines namely, General business reinsurance and Life reinsurance. The general business is divided into the following segments:

- Marine Cargo
- Marine Hull
- WCA
- Other Accident
- Fire
- Motor
- Aviation
- Life

**SCHEDULE TO GENERAL BUSINESS REINSURANCE REVENUE ACCOUNT FOR THE YEAR ENDED 31 DECEMBER 2016**

	Fire GH¢	Motor GH¢	W. C. A. GH¢	Other Accidents GH¢	Marine Cargo GH¢	Marine Hull GH¢	Aviation GH¢	General GH¢	2016 Life GH¢	2016 Total GH¢	2015 Total GH¢
<b>Underwriting Income</b>											
Gross Premium	69,443,525	17,432,930	966,116	32,369,736	5,537,717	4,168,180	687,630	130,605,834	11,794,982	142,400,816	125,552,838
Retrosession Premium	(12,233,811)	(206,198)	(218,041)	(132,083)	(1,239,688)	(133,208)	(252,677)	(14,415,706)	(3,160,723)	(17,576,429)	(22,087,662)
<b>Net Premiums Retained</b>	57,209,714	17,226,732	748,075	32,399,774	4,298,029	4,034,972	434,953	116,190,128	8,634,259	124,824,387	103,465,176
Change in Reserve for Unexpired Risks	4,781,086	(1,352,802)	(10,081)	162,121	858,742	-	(86,644)	4,352,422	(1,022,229)	3,330,193	(6,846,381)
<b>Net Premium Earned</b>	61,990,800	15,873,930	737,994	32,399,774	5,156,771	4,034,972	348,309	120,542,550	7,612,030	128,154,580	96,618,795
Commission Income	713,542	4,937	(16,632)	(27,027)	16,887	-	52,098	743,805	992,657	1,736,462	2,106,077
<b>Net Premium and Commission Earned</b>	62,704,342	15,878,867	721,362	32,372,746	5,173,659	4,034,972	400,407	121,286,355	8,604,687	129,891,042	98,724,872
<b>Gross Claims less Recoveries</b>											
Gross Claims	43,079,335	9,550,843	519,621	7,654,282	2,601,400	524,844	24,888	63,955,213	3,984,723	67,939,936	82,183,705
Less Recoveries	(23,877,373)	(159,830)	(209,760)	-	-	-	-	(24,246,963)	(767,110)	(25,014,073)	(24,514,932)
	19,201,962	9,391,013	309,861	7,654,282	2,601,400	524,844	24,888	39,708,250	3,217,613	42,925,863	57,668,773
<b>Provision for Outstanding claims</b>											
Movement in the year	(17,126,138)	2,903,088	(82,068)	(1,694,126)	(1,701,503)	120,265	(23,180)	(17,603,662)	(1,083,770)	(19,749,980)	(8,399,682)
IBNR	17,209,697	254,369	56,420	4,972,668	3,076,399	-	34,655	25,604,208	568,029	26,172,236	11,815,557
<b>Change in Provision</b>	83,559	3,157,457	(25,648)	3,278,542	1,374,896	120,265	11,475	8,000,546	(515,741)	6,421,804	3,415,875
<b>Underwriting Income</b>	19,285,521	12,548,470	284,213	10,932,824	3,976,296	645,109	36,363	47,708,796	2,701,872	50,410,668	61,084,648
Claims Incurred less Recoveries	21,207,281	2,231,308	126,602	9,071,583	1,605,592	1,150,948	129,408	35,522,722	2,777,590	38,300,312	35,314,522
Commission Expense	1,337,845	983,028	25,679	691,924	141,230	38,587	3,123	3,221,416	-	3,221,416	2,257,770
Foreign Taxes and Brokerages	15,721,652	4,734,034	205,577	8,859,147	1,181,130	1,108,840	119,528	31,929,908	1,061,610	32,991,518	25,609,583
Management Expenses	-	-	-	-	-	-	-	-	4,338,606	4,338,606	365,152
Increase in Life Fund	-	-	-	-	-	-	-	-	-	-	-
<b>Total Underwriting Expenses</b>	57,552,299	20,496,840	642,071	29,555,478	6,904,248	2,943,484	288,422	118,382,842	10,879,678	129,262,520	122,553,584
<b>Underwriting Profit/(Loss)</b>	5,152,043	(4,617,973)	79,291	2,817,268	(1,730,589)	1,091,488	111,985	2,903,513	(2,274,991)	628,522	(23,828,712)
Investment Income											
Exchange Gain								30,891,142	7,989,555	38,880,697	38,276,800
Operating Profit								5,666,351	-	5,666,351	11,197,216
Other Income								36,557,493	7,989,555	44,547,048	49,474,016
Share of profit from Associate company								1,892,769	-	1,892,769	8,884,570
Profit before Tax								1,014,373	-	1,014,373	-
Taxation								42,368,148	5,714,564	48,082,712	32,465,969
Profit after Tax								(18,750,353)	-	(18,750,353)	(3,808,998)
Total Assets								23,617,795	5,714,564	29,332,359	28,656,971
Total Liabilities								360,493,162	45,449,347	405,942,509	382,889,989
								127,981,099	19,623,356	147,604,455	145,075,004



